

27th Annual Report 2016-2017

Board of Directors

CS Maroti Jawanjar

Chairman & Managing Director

Mr. Shantaram Mahakalkar

Mr. Vishwas Pathak

Mr. Ashok Kachore

Mr. Dattatraya Dalal

CA Bankim Shah

CA Atul Sarda

Mr. Sandeep Jawanjal (Executive Director)

Company Secretary

CS (Mrs.) Deepali Balpande

Bankers

Bank of Maharashtra Indian Overseas Bank IDBI Bank Ltd.

Financial Institution

Sundaram Finance Limited IFMR Capital Finance Limited Capital First Limited

Debenture Trustee

Catalyst Trusteeship Ltd.

Auditors

M/s APJ & Associates Chartered Accountants

Regd. Office

Avinisha Tower, Mehadia Square, Dhantoli, NAGPUR - 440 012.

Ph.: 0712 - 6663999

CIN No.

U65929MH1990PLC057829

Website

www.berarfinance.com

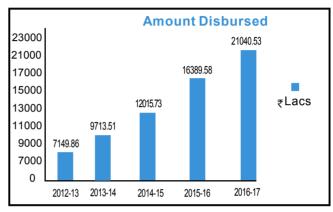
REPORT OF THE DIRECTORS

Your Directors present their 27th Annual Report and the audited accounts of your Company for the financial year ended 31.03.2017.

OPERATIONS

The business operation of the Company continued to grow satisfactorily during the year, as is evident from the following figures.

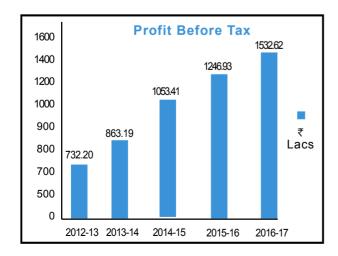
	2016-2017	2015-2016
	₹ (Lacs)	₹ (Lacs)
Amount Disbursed	21,040.53	16,389.58
Receivables under Managemen	t	
At year end	22,624.26	17,193.21
Gross Income	5,850.14	4,502.94
Gross Profit	1,532.62	1,246.93



FINANCIAL RESULTS

The operations reflect a Net Profit (after tax) of ₹9,91,46,825. Your Directors propose to appropriate the same as under:

Net Profit (after Tax)	9,91,46,825
Add Balance Brought Forward	22,28,746
Disposable Profit	10,13,75,571
Appropriation	
Transfer to Statutory Reserve.	2,55,00,000
Transfer to General Reserve	6,40,00,000
Dividend (incl. tax thereon)	96,28,640
Balance Carried Forward	22,46,931





DIVIDEND

Your Directors are pleased to recommend a dividend of Rs.1.00 per Equity Share (10.00%) as against Rs.1.00 per share (10.00%) in the previous year (exclusive of tax on dividend).

RESOURCES

- i) Bank Facilities- During the year Punjab National Bank has joined the Consortium of Bankers and has taken share of Indian Overseas Bank. As on the date Consortium Bankers comprising of Bank of Maharashtra, IDBI Bank and Punjab National Bank are providing CC facility of Rs.55.00 Crores, enhanced from Rs. 45.00 Crores in F.Y.2015-2016.
- ii) Fixed Deposits- As on 31.03.2017 total fixed deposits are of Rs.59,74,72,577,public deposits being of Rs.55,05,90,230.

Public Deposits at the beginning of the year Rs. 44,71,52,649
- Public deposits repaid during the year Rs. 17,65,70,564
+ Public Deposits received during the year Rs. 28,00,08,145
Public Deposits at the year end Rs. 55,05,90,230

147 Deposits of Rs.242,81,549 though matured were unclaimed on 31.03.2017. Of these 8 deposits of Rs.10,29,856 are still unclaimed on the date of this report.

Periodic reminders are being sent to the depositors for repayment/renewal of deposits.

- iii) Terms Loans- Your Company has availed term loans for working capital from lenders comprising Sundaram Finance Ltd, MAS Financials Services Limited, IFMR Capital Finance Private Limited, Capital First Limited, DCB Bank Ltd, Au Financiers India Limited and Hinduja Leyland Finance Limited at favorable terms and reasonable rate of interest. The outstanding balance of such loans as on 31st March, 2017 is Rs.9564.85 lakhs. The term loans offer ready availability and repayments match maturity of receivables offered as security.
- iv) Term loan for office premises:

The Company acquired 1st and 2nd floor of Avinisha Tower, Dhantoli, Nagpur admeasuring about 8100 square feet for housing growing needs of the business. The Company took a term loan of Rs.7.50 Crores from Bank of Maharashtra for the said purpose.

REVIEW OF WORKING

Financing of 2 Wheelers continues to be the main stay of your Company. With a view the broadbase the business, your Company ventured into financing agri-equipments, office equipments, commercial vehicles, cars, consumer durables and personal loans during the year. Your Company has a strong network and presence in the growing rural India.28.38% increase in disbursement and 29.92% increase in gross income could be considered as a satisfactory growth in business.

BRANCH NETWORK

Your Company plans to reach Customers through expansion at branch network at strategic locations in Central India.

During the year, your Company opened new branches at Rajnandgaon, Warangal, Aurangabad, Nanded and Pune. Now, your Company has a branch tally of 31, comprising 20 in Maharashtra, 3 in Madhya Pradesh, 4 in Chhatisgarh and 4 in Telangana. Your Company plans to add few more branches during the current year.

RBI GUIDELINES

Your Company has been following guidelines issued by Reserve Bank Of India on prudential norms for income recognition, asset classification, provisioning of bad and doubtful debts, Capital adequacy and concentration

of credit and investments . Your Company has comfortable capital adequacy ratio of 19.31 % (as against 15% prescribed by RBI) as on 31.03.2017.

Under the new regulatory framework of Reserve Bank Of India, Your Company stands classified as Systemically Important Asset Finance Company- Deposit Taking.

CREDIT RATING

Your Company's cash credit facilities and public deposits schemes have received credit rating as under-

Schemes Credit Rating Agency Rate of Grade

Fixed Deposits BY ICRA Ltd MA-(Stable) Investment Grade Cash Credit Facility BY ICRA Ltd BBB- (Stable) Investment Grade

Your Company is in the process of applying for review of ratings for the current year.

AUDITORS

M./s APJ and Associates (Firm Reg.No.124810W) Chartered Accountants, have been appointed on Statutory Auditors of the Company at Annual General Meeting held on 23.08.2014 for a period of 5 years. Ratification of their appointment is being sought from the members at the ensuring AGM.

M/s Somalwar Sahasrabudhe and Associates, Chartered Accountants, perform the duties of Internal Auditors of the Company and their reports are reviewed by Audit Committee from time to time.

DIRECTORS

Mr. Shantaram Mahakalkar (DIN No.00379988), retires by rotation and being eligible offers himself for reappointment. Your Directors recommend his reappointment.

The independent directors have given declarations that they meet the criteria of independence as laid down under sec 149(6) of the Companies Act 2013.

Mr.Bankim Shah, non-executive director has resigned from the directorship of the Company effective from 08.06.2017. Your Directors place on record the significant contribution made by him to the deliberations of the Board.

DIRECTORS' RESPONSIBILITY STATEMENT

As required under section 134(3) (c) of the Companies Act. 2013, your Directors confirm -

- 1) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanations relating to material departure, if any.
- 2) The Directors have selected such accounting policies and applied them consistently and made judgments and estimateds that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.
- 3) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- 4) The Directors have prepared the annual accounts on a going concern basis.
- 5) The Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively, and
- 6) There is a proper system to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

RISK MANGEMENT

Your Company, being in the business of retail financing has to face inherent risks like credit risk, liquidity risk, interest rate risk and operational risk, The survival and growth of any financing entity largely depends upon carefully managing these risks.

3

The Audit Committee, Risk Management Committee and Assets Liability Management Committees review and monitor these risks at periodic intervals.

The Company manages credit risks through stringent credit norms and continues to follow the time tested practice of personally assessing every borrower before committing credit exposure.

Liquidity risks and interest rate risks arising out of maturity mismatch of the maturity of assets and liabilities are managed through regular monitoring of the maturity profiles.

Operational risks arising from inadequate or failed internal process, people and systems or from external events are adequately addressed by the internal control system and are continuously reviewed and monitored by a dedicated team of people.

HUMAN RESOURCES

Your Company is putting strong emphasis on attracting, training and retaining the right talent and perfomers.

Your Company has a pride of having a cadre of committed and competent employees at all levels, equipped to deliver a variety of products and services to the rapidly growing customer base. The relationship with employees continues to be cordial

Your Company has put in place a policy for prevention, prohibition and redressal against sexual harassment of women at the work place, to protect women employees and enable them to report sexual harassment at the workplace. An internal Complaint Committee headed by a women employee has also been constituted for the purpose.

OTHER PARTICULARS

Particulars of employees and particulars regarding conservation of energy, technology absorption, foreign exchange earning and outgo are not applicable to Company.

Your Company, being NBFC registered with Reserve Bank Of India, the provisions of Sec. 185 and details of loans, investments, guarantees etc under section 186 of the companies Act 2013 are not applicable to your Company. Further all related party transactions, that were entered into during the financial year were on armslength basis and were in the ordinary course of business.

Reports forming part of this Report

i)	Management Discussion and Analysis	Annex I
ii)	Report on Corporate Governance	Annex II
iii)	Report on CSR Activities	Annex III
iv)	Annual Return (sec 92(3) of Companies Act, 2013	Annex IV

ACKNOWLEDGEMENT

The Board of Directors takes the opportunity to express it's sincere appreciation for the support and cooperation from it's members, depositors, banks, financial institutions and the regulator-Reserve Bank of India.

The Board of Directors also places on record it's sincere appreciation of the commitment and hard work put in by the management and employees of the Company.

Nagpur 28.06.2017

For and on behalf of the Board of Directors

M.G.Jawanjar Chairman

Annexure I

Management Discussion and Analysis

Except demonetisation and its aftermath effects, there is not much change in market scenario during 2016-2017. The outlook for 2017-2018 remains positive and encouraging. Much will depend upon rainfall and consequent buoyancy in the market.

MARKET SCENARIO

Your Company is a strategic player in Central India. This part of India is characterised by rich natural resources, rural based populations and agriculture and agro-industries as a source of employment and livelihood. With good rainfall the crops were satisfactory but the demonetization hit the pricing of agriproduce badly. For want of ready cash in hand, the demand remained sub-dued in the second half of the year.

Your Company mainstay during the year was financing 2 wheelers to urban and rural population. The demand for 2 wheelers continued to grow throughout the year. The reason being, the people here have developed other sources of income like dairy farming, agro-industries. The spending by Government on infra- projects provided employment to the people, that helped maintain their standard of living and demand for various products. The same logic holds true for cars, commercial vehicles, consumer durables, agri-equipments. The consumers are enthused with easy availability of credit, which ensures continuous growth in demand from various sections of society.

OUT LOOK

The political stability, revived confidence in all walks of life, higher spending on social sector and thrust on infra- projects would certainly generate stronger economic growth, a revival of manufacturing, service sector and agriculture. We have the world's youngest population, fast growing middle class and less penetration of goods and services offer tremendous opportunity for doing business to meet the ever growing demand.

Your company has decided to broadbase product portfolio to take advantage of the growing demand from customers. The main verticals could be agrifinance, consumer finance, cars and commercial vehicles finance and personal loans . Your company sees a sustained growth in business and profitability with such a diversified portfolio.

Berar Finance Limited expects to maintain its performance in 2017-18, and hopes to grow at a rate faster than the growth in bank credit. The profitability would also improve, given the availability of low cost funds and low overheads. The approach would be to continue with the growth momentum while balancing risk.

The Year 2016-2017

The performance of the Company during the year could be considered satisfactory, in the backdrop of growing competition, recessionary trend in economy .

Particulars		2015-2016	2016-17	Change %
Total Income	Rs.Lacs	4502.94	5850.14	+29.92
Total Cost	Rs.Lacs	3256.01	4317.52	+32.60
Profit Before Tax	Rs.Lacs	1246.93	1532.62	+22.91
Profit after Tax	Rs.Lacs	822.74	991.47	+20.51
Earing per Share	(Rs.)	10.28	12.39	+20.53

RISKS AND CONCERNS

The Company has a policy to ensure sustainable business growth with stability and to promote a proactive approach in reporting, evaluating and resolving risks associated with business. The Company is aware of multiple risks and keep constant vigil to manage the same to Company advantage.

The Main Focus of your Company has been -

i) a diversified portfolio ii) improving credit quality iii) reduced mismatch in Assets and Liability iv) low cost of Funds. Risk Management Committee and Assets Liability management Committee are doing all efforts to meet this challenge. The Company has been largely successful in managing the risks and concerns inherent in the business of a finance company. With multiple lenders and other sources of funds, the Company is assured of easy availability of funds at lower cost for its growing business. Your company does not perceive any threat to the business growth with profits.

CUSTOMER SERVICE

Your Company continues to remain customer centric in its policies and practices. Customer data and status is available on line at all branches. Accepting that time has value, the Company provides prompt services while selling Company products as well as post-sales services. Customers enquiries and complaints are attended instantly. Secondly the Company is known for its customer friendly and transparent finance schemes. Once a Berar customers- always Berar customers. There are committed staffs at Head Office level as well as branch level to attend to customers enquiries to offer prompt services and attend customers complaints urgently.

Annexure II

REPORT ON CORPORATE GOVERNANCE

Berar Finance Limited has been following robust governance practices since its inception. Your Company continues to maintain the highest standard of integrity and transparency in operations, excellence in service to all stakeholders and strong corporate governance standards.

1) Board Of Directors

All the members of the Board are eminent persons with considerable experience and expertise in finance, accounting, banking and academics. The Company is immensely benefited by the range of experience and skills that the Directors bring to the Board.

The Composition as on 31.03.2017 is as follows

Category	Name Of Directors	Designation
Promoter	Mr. Maroti awanjar	Chairman and
		Managing Director
NonExecutive Director	Mr.Shantaram Mahakalkar	Director
Non Executive Director	Mr. Ashok Kachore	Director
Non Executive Director	Mr.Dattaraya Dalal	Director
Non Executive Director	Mr.Bankim Shah*	Director
Independent Director	Mr.Vishwas Pathak	Director
Independent Director	Mr.Atul Sarda	Director
Promoter	Mr.Sandeep Jawanjal	Executive Director.

^{*}Mr.Bankim Shah resigned from directorship w.e.f 08.06.2017.

Board Meetings

The Board of Directors formulate the broad business and operational policies, periodically review the performance and engages itself with strategic issues concerning the Company.

During the year under review, 7 meetings of the Board Of Directors were held-

Date	Date
1.19.05.2016	4.03.11.2016
2.18.06.2016	5.30.12.2016
3. 20.08.2016	6.11.01.2017
	7. 27.03.2017

The details of Directors, attendance at Board meetings AGM are as follows:

Name Attendance Particulars

		Board Meeting	AGM
1)	Mr. Maroti Jawanjar	7	Yes
2)	Mr.Shantaram Mahakalkar	7	Yes
3)	Mr.Ashok Kachore	6	Yes
4)	Mr.Dattatraya Dalal	7	Yes
5)	Mr.Bankim Shah	2	No
6)	Mr.Vishwas Pathak	7	Yes
7)	Mr.Atul Sarda	7	Yes
8)	Mr.Sandeep Jawanjal	7	Yes

Mr. Bankim Shah is director in two private limited companies. The name of the companies are i)Connect Infotain Private Limited and ii)Connect Capital Private Limited.

None of the other Directors is holding directorship in other companies and hence details of their Directorship is not given.

Remuneration of Directors

At present, Independent Directors/Non- Executive Directors are not paid any remuneration, except sitting fees for attending Board meetings and Committee meetings. Details of sittings fees paid are as under

	Rs.		Rs.
Mr.Shantaram Mahakalkar	12,000	Mr.Bankim Shah	4,000
Mr.Ashok Kachore	06,000	Mr. Vishwas Pathak	22,000
Mr.Dattatraya Dalal	12,000	Mr.Atul Sarda	18,000

During the year under review the Company paid Rs.118.88 Lacs towards remuneration to Mr. Maroti Jawanjar Managing Director and Mr. Sandeep Jawanjal Executive Director. (Details provided in note 22.19 of the notes to financial statements).

2) Audit Committee

The Board has set up the Audit Committee with two Independent Directors. The members of the committee are Mr.Sandeep Jawanjal (Executive Director), Mr.Vishwas Pathak (Independent Director) and Mr.Atul Sarda (Independent Director). Mr.Atul Sarda is the chairman of the Audit Committee.

The Audit Committee meetings were held on 16.06.2016, 30.09.2016, 28.12.2016, 24.03.2017, All the committee members have attended the aforesaid meetings. The statutory Auditors were invited to the above meetings.

The Audit Committee reviews the financial accounting policies, adequacy of internal control system and system audit and interacts with statutory auditors, internal auditors, senior executives. The

committee reviews the audit plan, interim and annual financial results of operations, observations of internal and external auditors.

3 Risk Management and ALM committee

The Board has set up Asset-Liability committee and Risk Management Committee pursuant to the requirement of Reserve Bank Of India . As on date the Committee is consisting of Mr. Maroti Jawanjar (Chairman), Mr. Sandeep Jawanjal and Mr. Shantaram Mahakalkar as members of the said committee. The Committee regularly reviews the Company assets and liabilities, its quality and business risk. The Internal Auditors also report to the Committee from time to time for the purpose of risk management.

During the financial year ended 31.03.2017 meetings were held on 25.06.2016 and 20.10.2016. All the members have attended the aforesaid meetings.

Business Risk Evaluation and Management is an ongoing process within the organistion .The Company has a strong risk management framework to identify monitor and minimize risks as also identify business opportunities.

The objectives and scope of the risk management committee broadly comprises -

- 1) Oversight of risk management performed by executive management.
- 2) Reviewing the policy and framework in line with legal requirement and RBI guidelines.
- 3) Reviewing risk and evaluate treatment including mitigation action.
- 4) Defining framework for identification, assessement, monitoring, mitigation, and reporting risks
- 5) Within the overall scope as aforesaid, the Committee reviews risk trends, exposure, potential impact analysis and mitigation plan.

4. Nomination and Remuneration Committee

The Committee was constituted in pursuance of section 178 of the Companies Act 2013.

As on date the Committee consists of the following members:

Mr. Vishwas Pathak - Chairman

MrAtul Sarda - Member

Mr. Dattatraya Dalal - Member

During the financial year ended 31.03.2017 meetings were held on 16.05.2016, 16.06.2016 and 24.03.2017. All the members have attended the aforesaid meetings.

The broad terms of reference of this Committee include recommending a policy relating to remuneration and employment terms of Managing Directors, Executive Directors, Senior Management personnel, adherence to the remuneration and employment policy, preparing the criteria and identify persons who may be appointed as Directors or senior management of the Company.

The Committee ensures, fit and proper status of the Directors to be appointed/reappointed and recommend their appointment/reappointment to the Board of Directors.

5. Stakeholders Relationship Committee

As on date the composition of the Stakeholders Relationship Committee is as follows:

Mr.Shantaram Mahakalkar- Chairman

Mr. Ashok Kachore - Member

Mr. Dattaraya Dalal - Member

The Stakeholders Relationship Committee reviews redressal of complaints from shareholders, depositors, Bondholders, etc.

The meeting was held on 24.03.2017.

The Company secretary is the secretary of the Committee. No Complaints were received during the year All the committee members have attended the aforesaid Committee meetings.

6. Corporate Social Responsibility (CSR) committee

As required under section 135 of the Companies Act. 2013, the Company has formed a CSR Committee comprising the following members.

Name of Directors	Designation
Mr. Marotrao Jawanjar	Chairman
Mr.Sandeep Jawanjal	Member
Mr.Vishwas Pathak	Member

The committee met on 28.12.2016 and 24.03.2017 during the financial year ended 31.03.2017. All the committee members have attended the aforesaid CSR Committee meetings.

7.Independent Directors Meeting

During the year under review the Independent Directors met on 24.03.2017, interalia to discuss

- 1. Evaluation of the performance of Non-independent Directors and the Board of Directors as a whole.
- 2 Evaluation of the performance of the Chairman of the Company, taking into account the views of non-executive Directors.
- 3. Evaluation of the quality, content and timelines of flow of information between the management and the Board that is necessary for the Board to effectively and reasonably perform its duties

All The Independent Directors were present at the meeting.

8. General Body Meetings

The particulars of last 3 years Annual General Meetings are as under

Fin.Year	Day	Date	Time	Place
2015-16	Saturday	27.08.2016	3.30P.M.	Celebration Centre N. Ambazari Road Nagpur
2014-15	Saturday	26.09.2015	3.30P.M.	Celebration Centre N.Ambazari Road Nagpur
2013-14	Saturday	23.08.2014	3.30P.M.	Celebration Centre N. Ambazari Road
				Nagpur

Details of the Special Resolutions passed at the last three Annual general Meetings (AGM) and Postal Ballot:

Special Resolution passed at AGM held on 23.08.2014

1. Section 180(1) (a) of the Companies Act 2013:

Authorising Board of Directors to charge/mortgage company's movable/immovable properties.

2. Section 180(1) (c) of the Companies Act, 2013:

Approval of the borrowing powers of Board of Directors upto a total limit of Rs. 200.00 crores.

Following two Special Resolutions were passed by the members through postal ballot on 25.09.2015.:

1. Section 180(1) (c) of the Companies Act, 2013:

Approval of the borrowing powers of Board of Directors upto a total limit of Rs.400.00 crores.

2. Section 180(1) (a) of the Companies Act 2013:

Authorising Board of Directors to charge/mortgage company's movable/immovable properties.

Mr. Amit Rajkotiya, Practising Company Secretary was appointed as scrutinizer for conducting the postal ballot process in a fair and transparent manner. Both the resolutions were passed with 100 % voting in favour of the resolutions.

Resolution No. 1:

Total Valid Votes	Votes with Assent	Votes in decent	%
3571284	3571284	0	100

Resolution No.2

Total Valid Votes	Votes with Assent	Votes in decent	%
3615184	3615184	0	100

There was no special resolution at the Annual General Meeting held on 27.08.2016

9. Vigil Mechanism/Whistle Blower Policy

In order to ensure that the activities of the Company and its employees are conducted in a fair and transparent manner by adoption of highest standard of professionalism, honesty, integrity and ethical behavior, the Company has adopted a vigil mechanism policy. The mechanism of whistle blower policy is in place. Both Vigil Mechanism and Whistle Blower policies are posted on website of the Company . No personnel have been denied access to the Chairman or members of the Audit Committee.

Annexure III

REPORT ON CSR ACTIVITIES.

1. A Brief outline of Company's CSR Policy

The Company CSR Policy is approved at the Board Meeting held on 05.03.2015.

Berar Finance Limited as a good corperate citizen, has adopted CSR as strategic tool for sustainable growth and has decided to contribute to the development of the communities as a whole. In doing so, the Company aims at building a better, sustainable way of life for the weaker section of society,

The three areas in which Berar Finance plans to work shall include Education, Health and Environmental sustainability. The objectives of the Company for the above activities shall be as follows

- 1) Education- Our endeavor is to spark the desire for learning and enlighten minds. We may undertake to fulfill this objective by way of providing quality education initiatives or by financial assistance to the poor and needy students, undertaking to impart vocational training, adult education programs, girl education, other related infrastructure etc.
- 2) Health Care- Our goal is to render quality health care facilities which we may provide by way of undertaking preventive healthcare programs by way of including but not limited to settings various camps and related infrastructure services, providing of sanitation and making available safe drinking water etc.
- 3) Environmental Sustainability -For addressing this objective we may undertake afforestration, planting of trees, maintain public garden, playground cleanliness and such other like programmes, activities towards maintaining ecological balance, quality of soil, air and water, conservation of natural resources etc.

2. Composition Of Committee

Name	Designation
Mr. Maroti Jawanjar	Chairman
Mr. Sandeep Jawanjal	Member
Mr.Vishwas Pathak	Member

3. Average net profit of the Company for Last 3 financial years.

Profits for 3 past years (Rs.lacs)

2015-2016	1246.93	Average Net Profit (Rs.Lacs)
2014-2015	1053.41	1054.51
2013-2014	863.19	

4. Prescribed CSR expenditure (2% of the amount as in item 3

The Company is required to spend Rs.21.00 lacs.

During the year, the Company spent Rs.4.75 lacs. The Company is in the process of identifying good projects and once finalized the needful expenditure will be incurred on such projects.

5. Details of CSR Spend

The Company spent the amount on CSR activities in the following ways.

Project Description	Amount Spent	Purpose
1) Contribution to the corpus of sandhya Sanwardhan Sanstha	Rs.2,00,000.00	Education to the mentally retarded children
2) Medical Teratment of poor children:		
Ms.Shubhangi Deshbhartar	Rs.12,028.00	Myesthenia Gravis Diseases
3) Promoting education & sports:		
a)Reimbursement of college fees of Ms.Apexa Koturwar	Rs.35,000.00	Promoting education among the girl students
b)Reimbursement of travel expenxes - incurred by Mr.Praful Gurnule	Rs. 5,800.00	expenses are towards his parti cipation in KAI National Karate Championship,2017.
4)Contribution to the corpus of		
Vishwa Hindu Jankalyan Parishad	Rs.1,00,000	Upliftment /education of tribal Poor people of Udasa & Devlapar
		Villages of Nagpur District
5)Water Tanker Trolly provided to Nissarg Vidnyan Mandal	Rs.1,21,900	To supply water for wild life and cattle to quench their thirst in the forest areas.
	Rs.4,74,728.00	

FORM NO. MGT 9 EXTRACT OF ANNUAL RETURN

Annexure IV

As on financial year ended on 31.03.2016

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Company (Management & Administration) Rules, 2014.

I. REGISTRATION & OTHER DETAILS:

1	CIN	U65929MH1990PLC057829
2	Registration Date	22-08-1990
3	Name of the Company	BERAR FINANCE LIMITED
4	Category/Sub-category of the Company	PUBLIC COMPANY / LIMITED BY SHARES
5	Address of the Registered office & contact details	AVINISHA TOWER, MEHADIA CHOWK, DHANTOLI, NAGPUR-440012 .PH. NO.0712-6663999
6	Whether listed company	NO
7	Name, Address & contact details of the Registrar & Transfer Agent, if any.	NOT APPICABLE

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S. No.	Name and Description of main products / services	NIC Code of the Product/service	% to total turnover of the company
1	GRANTING LOANS TO INDIVIDUALS	64,920	100
2			
3			

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

SN	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1					
2			NOT APPICABLE		
3					

IV. SHARE HOLDING PATTERN

(Equity share capital breakup as percentage of total equity)

(i) Category-wise Share Holding

Category of Shareholders	No. of Sh	ares held at t [As on 1-	he beginning April-2015]	of the year	No.	of Shares he [As on 3	ld at the end 31-March-201		% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promoters									
(1) Indian									
a) Individual/ HUF	-	25,42,412	25,42,412	31.78%	-	26,14,366	26,14,366	32.68%	2.83%
b) Central Govt	-	-	-	0.00%	-	-	-	0.00%	0.00%
c) State Govt(s)	-	-	-	0.00%	-	-	-	0.00%	0.00%
d) Bodies Corp.	-	10,54,434	10,54,434	13.18%	-	10,54,434	10,54,434	13.18%	0.00%
e) Banks / FI	-	-	-	0.00%	-	-	-	0.00%	0.00%
f) Any other	-	-	-	0.00%	-	-	-	0.00%	0.00%
Sub Total (A) (1)	-	35,96,846	35,96,846	44.96%	-	36,68,800	36,68,800	45.86%	2.00%
(2) Foreign						·			
a) NRI Individuals	-	-	-	0.00%	-	-	-	0.00%	0.00%
b) Other Individuals	-	-	-	0.00%	-	-	-	0.00%	0.00%
c) Bodies Corp.	-	-	-	0.00%	-	-	-	0.00%	0.00%
d) Any other	-	-	-	0.00%	-	-	-	0.00%	0.00%
Sub Total (A) (2)	_	-	-	0.00%	_	_	_	0.00%	0.00%
TOTAL (A)	-	35,96,846	35,96,846	44.96%	-	36,68,800	36,68,800	45.86%	2.00%
B. Public Shareholding									
1. Institutions				0.000/				0.000/	0.000/
a) Mutual Funds	-	-	-	0.00%	-	-	-	0.00%	0.00%
b) Banks / FI	-	-	-	0.00%	-	-	-	0.00%	0.00%
c) Central Govt	-	-	-	0.00%	-	-	-	0.00%	0.00%
d) State Govt(s)	-	-	-	0.00%	-	-	-	0.00%	0.00%
e) Venture Capital Funds	_	_	_	0.00%	_	_	_	0.00%	0.00%
f) Insurance Companies	-	_	_	0.00%	_	_	-	0.00%	0.00%
g) FIIs	-	_	-	0.00%	-	-	-	0.00%	0.00%
h) Foreign Venture Capital Funds	_	_	_	0.00%	_	_	_	0.00%	0.00%
i) Others (specify)		_	_	0.00%	_	_	_	0.00%	0.00%
Sub-total (B)(1):-	-	-	-	0.00%	-	-	-	0.00%	0.00%
2. Non-Institution	าร								
a) Bodies Corp.									
i) Indian	-	4,450	4,450	0.06%	_	3,450	3,450	0.04%	-22.47%
ii) Overseas	-	-,,.55	.,	0.00%	_	-		0.00%	0.00%
b) Individuals	-			0.0070				0.0070	0.0070
i) Individual shareholders holding nominal share	-	22,22,006	22,22,006	27.78%	-	21,82,410	21,82,410	27.28%	-1.78%

-	21,76,698	21,76,698	27.21%	-	21,45,340	21,45,340	26.82%	-1.44%
		-	0.00%			-	0.00%	0.00%
		-	0.00%			1	0.00%	0.00%
		-	0.00%			-	0.00%	0.00%
		-	0.00%			-	0.00%	0.00%
		-	0.00%			-	0.00%	0.00%
		-	0.00%			-	0.00%	0.00%
-	44,03,154	44,03,154	55.04%	-	43,31,200	43,31,200	54.14%	-1.63%
-	44,03,154	44,03,154	55.04%	-	43,31,200	43,31,200	54.14%	-1.63%
			0.000/				0.000/	0.000/
		-	0.00%				0.00%	0.00%
_	80 00 000	80 00 000	100 00%		80 00 000	80 00 000	100 00%	0.37%
		- 44,03,154 - 44,03,154	- 44,03,154 44,03,154 - 44,03,154 44,03,154	- 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 44,03,154 44,03,154 55.04% - 44,03,154 44,03,154 55.04% - 0.00%	- 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 44,03,154 44,03,154 55.04% - 44,03,154 44,03,154 55.04% - 0.00%	- 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 0.00% - 44,03,154 44,03,154 55.04% - 44,03,154 44,03,154 55.04% - 43,31,200 - 44,03,154 44,03,154 55.04% - 0.00%	- 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 44,03,154 44,03,154 55.04% - 43,31,200 43,31,200 - 44,03,154 44,03,154 55.04% - 43,31,200 43,31,200 - 0.00% -	- 0.00% - 0.00%

(ii) Shareholding of Promoters

SN	Shareholder's Name	Shareholding at the beginning of the year			Shareholding a	he year	% change in shareholding during the year	
		No. of Shares	% of total Shares of the company	% of Shares Pledged/ encumb ered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged/ encumb ered to total shares	
1	JAWANJAR MAROTI	10,00,644	12.51%		10,04,294	12.55%`		0.36%
2	JAWANJAR JYOTI	2,72,350	3.40%		2,72,350	3.40%		0.00%
3	JAWANJAL SANDEEP	2,92,718	3.66%		3,04,268	3.80%		3.95%
4	JAWANJAL BAKUL	1,01,000	1.26%		1,01,000	1.26%		0.00%
5	JAWANJAL RADHEMOHAN	1,200	0.02%		1,400	0.02%		16.67%
6	MAROTI JAWANJAR(HUF)	7,69,500	9.62%		8,16,754	10.21%		6.14%
7	SANDEEP JAWANJAL(HUF)	1,05,000	1.31%		1,14,300	1.43%		8.86%
8	AVINO AGRI-FARMS PVT. LTD.	10,54,434	13.18%		10,54,434	13.18%		0.00%

(iii) Change in Promoters' Shareholding (please specify, if there is no change)

	JAWANJAR MAROTI		1 -			Ĭ	year
	JAWANJAR MAROTI			No. of shares	% of total shares	No. of shares	% of total shares
	At the beginning of the year			10,00,644	12.51%	10,00,644	12.51%
	Changes during the year	09.03.2017	Transfer	3,650	0.05%	1004294	12.55%
	At the end of the year		İ			10,04,294	12.55%
2	JAWANJAR JYOTI						
	At the beginning of the year			2,72,350	3.40%	2,72,350	3.40%
	Changes during the year			-	0.00%	2,72,350	3.40%
	At the end of the year					2,72,350	3.40%
	IAWANIAI OANBEED						
	JAWANJAL SANDEEP			0.00.740	0.000/	0.00 = 40	0.000/
	At the beginning of the year			2,92,718	3.66%	2,92,718	3.66%
	Changes during the year	18.02.2017	Transfer	1,300	0.02%	2,94,018	3.68%
		09.03.2017	Transfer	10,250	0.13%	3,04,268	3.80%
	At the end of the year					3,04,268	3.80%
4	JAWANJAL BAKUL						
	At the beginning of the year			1,01,000	1.26%	1,01,000	1.26%
	Changes during the year			-	0.00%	1,01,000	1.26%
	At the end of the year					1,01,000	1.26%
5	JAWANJAL RADHEMOHAN						
	At the beginning of the year			1,200	0.02%	1,200	0.02%
	Changes during the year	28.10.2016	Transfer	200	0.00%	1,400	0.02%
	At the end of the year					1,400	0.02%
6	MAROTI JAWANJAR(HUF)						
	At the beginning of the year			7,69,500	9.62%	7,69,500	9.62%
	Changes during the year	22.07.2016	Transfer	800	0.01%	7,70,300	9.63%
	·	30.07.2016	Transfer	2,500	0.03%	7,72,800	9.66%
		10.08.2016	Transfer	3,700	0.05%	7,76,500	9.71%
		10.09.2016	Transfer	2,100	0.03%	7,78,600	9.73%
		28.10.2016	Transfer	30,554	0.38%	8,09,154	10.11%
		29.12.2016	Transfer	3,000	0.04%	8,12,154	10.15%
		17.01.2017	Transfer	400	0.01%	8,12,554	10.16%
		08.02.2017	Transfer	4,200	0.05%	8,16,754	10.21%
	At the end of the year					8,16,754	10.21%

7	SANDEEP JAWANJAL(HUF)						
	At the beginning of the year			1,05,000	1.31%	1,05,000	1.31%
	Changes during the year	25.03.2017	Transfer	9,300	0.12%	1,14,300	1.43%
	At the end of the year					1,14,300	1.43%
	<u>'</u>				-	<u> </u>	
					1		
8	AVINO AGRI- FARMS PVT.LTD.						
8	AVINO AGRI- FARMS PVT.LTD. At the beginning of the year			10,54,434	13.18%	10,54,434	13.18%
8				10,54,434	13.18%	10,54,434 10,54,434	13.18% 13.18%

(iv) Shareholding Pattern of top ten Shareholders

(Other than Directors, Promoters and Holders of GDRs and ADRs):

SN	For each of the Top 10 shareholders	Date	Reason		at the beginning he year		tive Shareholding ring the year
				No. of shares	% of total shares	No. of shares	% of total shares
1	KACHORE RAVINDRA						
	At the beginning of the year			2,33,484	2.92%	2,33,484	2.92%
	Changes during the year			-	0.00%	2,33,484	2.92%
	At the end of the year					2,33,484	2.92%
2	KACHORE NARENDRA						
	At the beginning of the year			1,98,482	2.48%	1,98,482	2.48%
	Changes during the year			-	0.00%	1,98,482	2.48%
	At the end of the year					1,98,482	2.48%
3	PATNI AJAYKUMAR						
	At the beginning of the year			1,00,000	1.25%	1,00,000	1.25%
	Changes during the year			-	0.00%	1,00,000	1.25%
	At the end of the year					1,00,000	1.25%
4	KIDILE PRAKASH						
	At the beginning of the year			62,650	0.78%	62,650	0.78%
	Changes during the year			-	0.00%	62,650	0.78%
	At the end of the year					62,650	0.78%
5	CHAUDHARI SUBHASHCHANDRA						
	At the beginning of the year			60,000	0.75%	60,000	0.75%
	Changes during the year			-	0.00%	60,000	0.75%
	At the end of the year					60,000	0.75%
6	MUTHA PARAS						
	At the beginning of the year			50,000	0.63%	50,000	0.63%
	Changes during the year			-	0.00%	50,000	0.63%
	At the end of the year					50,000	0.63%

7	MUTHA CHANDAN				
	At the beginning of the year	50,000	0.63%	50,000	0.63%
	Changes during the year	-	0.00%	50,000	0.63%
	At the end of the year			50,000	0.63%
8	AGRAWAL VIDUSHI				
	At the beginning of the year	48,500	0.61%	48,500	0.61%
	Changes during the year	-	0.00%	48,500	0.61%
	At the end of the year			48,500	0.61%
9	AGRAWAL CHANDA				
	At the beginning of the year	43,000	0.54%	43,000	0.54%
	Changes during the year	-	0.00%	43,000	0.54%
	At the end of the year			43,000	0.54%
10	AGRAWAL NIKHIL				
	At the beginning of the year	40,750	0.51%	40,750	0.51%
	Changes during the year	-	0.00%	40,750	0.51%
	At the end of the year			40,750	0.51%

(v) Shareholding of Directors and Key Managerial Personnel:

SN	Shareholding of each Directors and each Key Managerial Personnel	Date Reason		Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	1 ordermor			No. of shares	% of total shares	No. of shares	% of total shares
1	JAWANJAR MAROTI						
	At the beginning of the year			10,00,644	12.51%	10,00,644	12.51%
	Changes during the year	09.03.2017	Transfer	3,650	0.05%	10,04,294	12.55%
	At the end of the year					10,04,294	12.55%
2	MAHAKALKAR SHANTARAM						
	At the beginning of the year			29,900	0.37%	29,900	0.37%
	Changes during the year			-	0.00%	29,900	0.37%
	At the end of the year					29,900	0.37%
3	PATHAK VISHWAS						
Ť	At the beginning of the year			26,400	0.33%	26,400	0.33%
	Changes during the year			-	0.00%	26,400	0.33%
	At the end of the year					26,400	0.33%

	1						
4	KACHORE ASHOK						
	At the beginning of the year			24,034	0.30%	24,034	0.30%
	Changes during the year			-	0.00%	24,034	0.30%
	At the end of the year					24,034	0.30%
5	DALAL DATTATRAYA						
	At the beginning of the year			1,02,716	1.28%	1,02,716	1.28%
	Changes during the year			-	0.00%	1,02,716	1.28%
	At the end of the year					1,02,716	1.28%
6	OLIALI BANIZIM						
	SHAH BANKIM At the beginning of the year			3,600	0.05%	3,600	0.05%
	Changes during the year			3,000	0.03%	3,600	0.05%
	At the end of the year			-	0.00%	3,600	0.05%
	At the end of the year					3,000	0.0370
7	SARDA ATUL						
	At the beginning of the year			13,200	0.17%	13,200	0.17%
	Changes during the year			-	0.00%	13,200	0.17%
	At the end of the year					13,200	0.17%
8	JAWANJAL SANDEEP						
	At the beginning of the year			2,92,718	3.66%	2,92,718	3.66%
	Changes during the year	18.02.2017	Transfer	1,300	0.02%	2,94,018	3.68%
		09.03.2017	Transfer	10,250	0.13%	3,04,268	3.80%
	At the end of the year					3,04,268	3.80%
9	BALPANDE DEEPALI						
	At the beginning of the year			36,000	0.45%	36,000	0.45%
	Changes during the year			-	0.00%	36,000	0.45%
	At the end of the year					36,000	0.45%

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment.

(Amt. ₹)

			1	(Amt.
Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning	of the financial year			
i) Principal Amount	1,03,78,60,155.00	-	44,55,42,016.00	1,48,34,02,171.00
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	1,09,98,160.00	-	4,30,91,486.00	5,40,89,646.00
Total (i+ii+iii)	1,04,88,58,315.00	-	48,86,33,502.00	1,53,74,91,817.00
Change in Indebtedness during	the financial year	1	1	1
* Addition	76,94,54,042.00	-	30,17,11,697.00	1,07,11,65,739.00
* Reduction	30,76,33,825.00	-	19,28,72,622.00	50,05,06,449.00
Net Change	46,18,20,215.00	-	10,88,39,075.00	57,06,59,290.00
Indebtedness at the end of the	financial year	1	1	
i) Principal Amount	1,50,78,74,973.00	-	53,77,20,658.00	2,04,55,95,631.00
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	28,03,557.00	-	5,97,51,919.00	6,25,55,476.00
Total (i+ii+iii)	1,51,06,78,530.00	-	59,74,72,577.00	2,10,81,51,107.00

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager

SN	.Particulars of Remuneration	Name of MD/W	/TD/ Manager	Total Amount
1	Name Designation Gross salary	Mr.Maroti Jawanjar Managing Director	Mr.Sandeep Jawanjal Executive Director	(₹)
	GIUSS Salary			
	(a) Salary as per provisions contained in section 17(1) of			
	the Income-tax Act, 1961	25,90,000.00	19,40,000.00	45,30,000.00
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	7,200.00	10,800.00	18,000.00
	(c) Profits in lieu of salary under section 17(3) Income-tax			
	Act, 1961	-	-	-
2	Stock Option	-	-	-
3	Sweat Equity	-	-	-
4	Commission			-
	- as % of profit	38,36,100.00	28,93,900.00	67,30,000.00
	- others, specify			-
5	Others, please specify(PF Contribution & Gratuity)	2,25,000.00	3,85,171.00	6,10,171.00
	Total (A)	66,58,300.00	52,29,871.00	1,18,88,171.00
	Ceiling as per the Act			1,68,31,042.00

B. Remuneration to other Directors

SN.	Particulars of Remuneration	Name of Directors			Total Amount (₹)
1	Independent Directors	Mr.Vishwas Pathak	Mr.Atul Sarda	Mr.Bankim Shah(NED)	
	Fee for attending board committee meetings	16,000.00	12,000.00	-	28,000.00
	Commission	-	-	-	-
	Others, please specify(Board Meetings)	6,000.00	6,000.00	4,000.00	16,000.00
	Total (1)	22,000.00	18,000.00	4,000.00	44,000.00
2	Other Non-Executive Directors(NED)	Mr.Shantaram Mahakalkar	Mr.Ashok Kachore	Mr.Dattatraya Dalal	
	Fee for attending board committee meetings	6,000.00	2,000.00	6,000.00	14,000.00
	Commission	-	-	-	-
	Others, please specify(Board Meetings)	6,000.00	4,000.00	6,000.00	16,000.00
	Total (2)	12,000.00	6,000.00	12,000.00	30,000.00
	Total (B)=(1+2)	34,000.00	24,000.00	16,000.00	74,000.00
	Total Managerial Remuneration				1,19,62,171.00
	Overall Ceiling as per the Act				1,68,31,042.00

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

SN.	Particulars of Remuneration	Name of Ke	rsonnel	Total Amount	
	Name				(₹)
	Designation	CEO	CFO	CS	
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	-	-	10,21,800.00	10,21,800.00
	(b) Value of perquisites u/s 17(2) Incometax Act, 1961	-	-	-	-
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	-	-	-	-
2	Stock Option	-	-	-	-
3	Sweat Equity	-	-	-	-
4	Commission - as % of profit - others, specify		- - -	- - -	- - -
5	Others, please specify(PF contribution & Gratuity)	-	-	72,706.00	72,706.00
	Total	-	-	10,94,506.00	10,94,506.00

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES

Туре	Section of the Companies Act	Brief Description	Details of Penalty/ Punishment/ Compounding fees imposed	Authority [RD / NCLT/ COURT	Appeal made, if any (give Details)
A. COMPANY		Penalty, Punishment	, Compounding : NIL		
B. DIRECTORS		Penalty, Punishment	, Compounding : NIL		
C. OTHER OFFICERS IN DEFAULT		Penalty, Punishment	, Compoundinga : NIL		

INDEPENDENT AUDITORS' REPORT

To the Members of

Berar Finance Limited, Nagpur.

Reports on the Financial Statements:

We have audited the accompanying financial statements of Berar Finance Limited, Nagpur ("the Company"), which comprise the Balance Sheet as at March 31, 2017, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Managements Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenances of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statement that give true and fair view in order to design audit procedure that are appropriate in the circumstances, but not for the purpose of expressing an opinion whether the company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

Annual Report

- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2017;
- b) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
- c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

Report on Other Legal and regulatory requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013 we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143(3) of the Act, we report that:
 - a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - b) in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
 - c) the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
 - d) in our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement comply with the Accounting Standards referred to in section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
 - e) on the basis of written representations received from the directors as on March 31, 2017, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017, from being appointed as a director in terms of sub-section (2) of section 164 of the Companies Act, 2013.
 - f) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
 - g) With respect to the other matter to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 in our opinion and to the best of our information and according to the explanation given to us:
 - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements. (Refer Note 2.15).
 - ii. As represented by the Company, there are no long term contracts including derivative contracts having material foreseeable losses.
 - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and protection fund by the Company.
 - iv. The Company has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. However, we are unable to obtain sufficient and appropriate audit evidence to report on whether the disclosures are in accordance with the books of accounts maintained by the Company and as produced to us by the Management. (Refer Note 2.16)

For APJ & ASSOCIATES
Firm Reg. No.:124810W
Chartered Accountants
Abhinav Welekar
Partner
M.No. 123675

Place: Nagpur Date: 28th June 2017

ANNEXURE A TO THE INDEPENDENT AUDITORS' REPORT

With reference to the Annexure A referred to in the Independent Auditors' Report to the members of the Company on the standalone financial statements for the year ended 31 March 2017, we report the following:

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
 - (b) The Company has a phased programme of physical verification of fixed assets, which in our opinion, is reasonable having regards to the size of the Company and nature of fixed assets. In accordance with the programme, the fixed assets have been physically verified by the management during the year. The discrepancies noticed on such verification were not material and have been properly dealt with in the books of account.
 - (c) Based on our audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to information and explanations given by the management, the title deeds of immovable properties are held in the name of the Company.
- II. According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured, to companies, firms, limited liability partnerships or other parties covered in the register maintained under Section 189 of the Companies Act, 2013 ('the Act'). Accordingly, paragraphs 3 (iii) (a), (b) and (c) of the Order are not applicable to the Company.
- III. In our opinion and according to the information and explanation given to us, the Company has not granted any loans, or provided any guarantees or security to the parties covered under Section 185 of the Act. The Company has complied with the provisions of Section 186 of the Act in respect of the loans given and investments made.
- IV. In our opinion and according to the information and explanations given to us, the Company has complied with the directives issued by the Reserve Bank of India and the provisions of Section 73 to 76 or any other relevant provision of the Companies Act, 2013 and the rules framed there under with regard to deposits accepted from the public. No order has been passed on the Company by Company Law Board or National Company Law Tribunal or Reserve Bank of India or any Court or any other Tribunal in this regard.
- V. The Central Government has not prescribed the maintenance of cost records under Section 148 (1) of the Companies Act, 2013.
- VI. (a) According to the records of the Company and the information and explanation given to us, undisputed statutory dues including provident fund, investor education and protection fund. Employee state insurance, income tax, wealth tax, services tax, sales tax, value added tax, customs duty, excise duty, cess and any other material statutory dues as applicable with the appropriate authority, were regularly deposited during the year with the appropriate authority.
 - (b) According to the records of the Company and the information and explanation given to us, there are no dues of the Provident fund, Income tax, Sales Tax, Customs Duty, Wealth Tax, Service Tax, Excise Duty and Cess and other material dues which has not been deposited with appropriate authority on account of dispute. However according to the information and explanation given to us, the following dues of the income tax have not been deposited on account of disputes.

Nature of Dues	Amount (In ₹)	Period to which amount relates	Form where the dispute is pending
Income Tax *	12,53,320	FY 2011-12	Commissioner of Income Tax (Appeals)-I, Nagpur
Income Tax *	3,17,360	FY 2012-13	Commissioner of Income Tax (Appeals)-I, Nagpur
Income Tax	20,01,720	FY 2013-14	Commissioner of Income Tax (Appeals)-I, Nagpur

- * The Appellant Authority has issued assessment order in the favour of the Company. However, the Company had not received any intimation, whether the department had gone for appeal or not.
- VII. Based on our audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to information and explanations given by the management, we are of the opinion that the Company has not defaulted in repayment of dues to any bank, financial institution, depositers or repayments of dues to the government.
- VIII. As per the information and explanations given by the management, we report that, the Company has not raised any money by way of public issue/follow-on offer and to the best of our knowledge & belief and according to the information & explanations given to us, in our opinion, term loans availed by the Company were applied for the purpose for which the loans were obtained.
- IX. As per the information and explanations given by the management, we report that no fraud by the Company or any fraud on the Company by its officers/ employees was noticed or reported during the course of our audit
- X. Based on our audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that the managerial remuneration has been paid / provided in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Companies Act, 2013.
- XI. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company and the Nidhi Rules, 2014 are not applicable to it. Accordingly, paragraph 3(xii) of the Order is not applicable to the Company.
- XII. Based on our audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, transactions with the related parties are in compliance with Section 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards
- XIII. According to the information and explanations given to us and on an overall examination of the balance sheet, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review and hence not commented upon..
- XIV. Based on our audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him.
- XV. Based on our audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, the provisions of Section 45-IA of the Reserve Bank of India Act, 1934 are applicable to the Company and the company has registration under section 45-IA of the Reserve Bank of India Act, 1934.
 - In our opinion, and according to the information and explanations given to us, and in view of nature of the Company's business/activities during the year, clause no. (ii) of the Companies (Auditor's Report) Order, 2016 are not applicable to it.

`For APJ & ASSOCIATES
`Chartered Accountants
Firm Reg. No.:124810W
Abhinav Welekar
Partner

M.No. 123675

Place: Nagpur`

Date: 28th June 2017`

ANNEXURE 'B' TO THE INDEPENDENT AUDITORS' REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF BERAR FINANCE LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

To the Members of

Berar Finance Limited, Nagpur.

We have audited the internal financial controls over financial reporting of Berar Finance Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Managements' Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness.

Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For APJ & ASSOCIATES Firm Reg. No.:124810W Chartered Accountants Abhinav Welekar Partner

M.No. 123675

Place: Nagpur Date: 28th June 2017

Financial Statements

BALANCE SHEET AS AT 31st MARCH, 2017

Figures in ₹

Particulars	Note No.	As at 31.03.2017	As at 31.03.2016
I. EQUITY AND LIABILITIES			
(1) Shareholder's Funds			
a) Share Capital	3	8,00,00,000	8,00,00,000
b) Reserves and Surplus	4	39,13,26,931	30,18,08,746
(2) Non-Current Liabilities			
a) Long-term borrowings	5	93,23,29,931	62,82,51,603
b) Long Term Provisions	9	77,06,964	50,41,422
(3) Current Liabilities			
a) Short-term borrowings	6	47,91,70,625	42,96,64,084
b) Trade payables	7	22,70,359	6,68,413
c) Other current liabilities	8	73,26,19,284	50,39,96,788
d) Short-term provisions	9	4,06,46,753	2,76,08,898
Total		2,66,60,70,847	1,97,70,39,954
II. Assets			
(1) Non-current assets			
a) Fixed assets			
(i) Tangible assets	10	2,38,70,246	2,28,26,448
(ii)Capital work-in-progress		98,95,181	
b) Non-current investments	11	5,88,68,367	4,91,07,448
c) Deferred tax assets (net)d) Long term loans and advances	23.3 12	66,53,052 63,62,45,217	53,94,379 49,61,57,098
,	12	03,02,43,217	49,01,37,098
2) Current assets			
a) Current investments	11	9,84,000	
c) Cash and cash equivalents d) Short-term loans and advances	13 12	15,23,14,337	14,24,76,401
e) Other current assets	14	1,77,55,70,626 16,69,821	1,25,87,95,565 22,82,615
,			
Total		2,66,60,70,847	1,97,70,39,954

In terms of our report attached.

For APJ & ASSOCIATES. Chartered Accountants	M.G. Jawanjar (Managing Director)	S.K. Mahakalkar
FirmReg. No.: 124810W	(Managing Director)	V. B. Pathak
	S.M. Jawanjal	A. G. Kachore
Abhinav Welekar	(Executive Director)	D.P. Dalal
Partner M. No. 123675 NAGPUR 28.06. 2017	D.R. Balpande (Company Secretary)	DIRECTORS

PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 31st MARCH, 2017

Figures in ₹

			rigures III ₹
Particulars	Note No.	31-03-2017	31-03-2016
I. Income			
Revenue from operations	15	57,69,67,806	44,32,14,075
Other Income	16	80,46,311	70,79,673
I. Total Revenue		58,50,14,117	45,02,93,748
II. Expenditure			
Employee benefit expenses	17	6,48,03,301	5,08,01,089
Administrative & Other expenses	18	11,41,50,040	8,98,71,918
Financial costs	19	22,10,22,432	16,38,30,967
Depreciation & amortization expenses	10	34,19,170	30,70,230
Provisions and Write off	20	2,83,56,853	1,80,26,537
II. Total Expenditure		43,17,51,796	32,56,00,741
Profit before tax (I - II)		15,32,62,321	12,46,93,007
III. Tax expense			
(1) Current tax	21	5,50,00,000	4,35,00,000
(2) Prior Year Tax	21	3,74,169	73,462
(3) Deferred tax	23.3	(12,58,673)	(11,54,909)
III. Total Tax Expenses		5,41,15,496	4,24,18,553
IV. Profit			
Net Profit after tax for the year	(V-VI)	9,91,46,825	8,22,74,454
Balances in Profit & Loss account brought forward		22,28,746	15,82,932
	Total	10,13,75,571	8,38,57,386
V. Appropriations			
Proposed dividend		80,00,000	80,00,000
Divident Distribution Tax		16,28,640	16,28,640
Amount transferred to Statutory Reserve		2,55,00,000	2,20,00,000
Amount transferred to general reserve		6,40,00,000	5,00,00,000
Balance Carried over to Balances Sheet		22,46,931	22,28,746
	Total	10,13,75,571	8,38,57,386
VIII. Earning per equity share : (Annualised)		, -,-	-,,-
(1) Basic		12.39	10.28
(2) Diluted		12.39	10.28
See accompanying notes forming part of			
the financial statements			

In terms of our report attached.

For APJ & ASSOCIATES. FirmReg. No.: 124810W Chartered Accountants

M.G. Jawanjar (Managing Director) S.K. Mahakalkar

S.M. Jawanji

V. B. Pathak
A. G. Kachore

S.M. Jawanjal (Executive Director)

D.P. Dalal

Partner M. No. 123675 NAGPUR 28.06. 2017

Abhinav Welekar

D.R. Balpande (Company Secretary) DIRECTORS

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2017

Figures in ₹

	Figures in			
	PARTICULARS	31-03-17	31-03-16	
Α	CASH FLOW FROM OPERATING ACTIVITY			
	Net profit before taxation	15,32,62,321	12,46,93,007	
	Adjustment for :			
	Depreciation	34,19,170	30,70,230	
	(Profit)/ Loss on sale of Securitiers investments	(33,588)		
	(Profit)/ Loss on sale of Current &long term investments	_	1,31,062	
	Profit on sale of fixed assets	_	_	
	Interest paid on Term Loans	10,11,30,804	6,27,98,973	
	Interest received on current & long term investments & interest on Fixed deposit	(79,20,046)	(69,66,731)	
	Dividend received	(47,165)	(56,050)	
	Operating profit before working capital changes	24,98,11,496	18,36,70,491	
	Adjustment for Decrease/(Increase) in Operating Assets	(65,62,50,385)	(43,64,30,660)	
	Adjustment for Decrease/(Increase) in Operating Liabilities	1,89,37,838	46,40,889	
	Cash Generated From Operations	(38,75,01,051)	(24,81,19,280)	
	Direct Tax Paid	(4,38,58,840)	(4,78,05,902)	
	(a) Net cash inflow from operating activity	(43,13,59,891)	(29,59,25,182)	
В	CASH FLOW FROM INVESTING ACTIVITY			
	Purchase of Fixed assets	(1,43,58,149)	(47,94,376)	
	Sale of Fixed Assets	_	_	
	Purchase of Mutal Funds	_	_	
	Purchase of Gold Coins	_	_	
	Purchase of Securities Investment	(8,86,425)	(12,28,733)	
	Proceeds from Sale of Securities Investment	1,75,093	_	
	Purchase of Government Securities	(1,05,47,250)	(2,34,03,750)	
	Proceeds from Sale of Government Securities	_	15,25,000	
	Interest received on current & long term investments & interest on Fixed deposits	79,20,046	69,66,731	
	Dividend received	47,165	56,050	
	(b) Net cash inflow from investing activity	(1,76,49,520)	(2,08,79,078)	
С	CASH FLOW FROM FINANCING ACTIVITY			
1	Proceeds from Bank & Financial Institution Borrowing (Net of Repayments)	50,86,24,860	34,14,34,835	
	Proceeds from Fixed Deposits (Net of Repayments)	10,77,86,576	15,45,61,437	
	Proceeds from Non-Covertible Debentures (Net of Repayments)	(4,68,04,645)	(6,91,83,251)	
	Interest paid on Term Loans	(10,11,30,804)	(6,27,98,973)	
	Share Capital Issued	(-0))00)00.7	(0)27,50,57.57	
	Dividend & Dividend Tax Paid	(96,28,640)	(1,20,35,800)	
	(c) Net cash inflow from financing activity	45,88,47,347	35,19,78,248	
	Net increase/(Decrease) in cash and cash equivalents	98,37,936	3,51,73,988	
	Cash and cash equivalents at the beginning of the period	14,24,76,401	10,73,02,413	
	Cash and cash equivalents at the end of the period	15,23,14,337	14,24,76,401	
	Composition of cash & cash equivalents :			
	Cash in hand	83,27,773	49,65,545	
	Bank balances	14,39,86,564	13,75,10,856	
\Box		-,,,-	==,:=,==,	

The above cash flow statement is prepared as per Indirect method set out in AS-3 issued by ICAI

In terms of our report attached.

For APJ & ASSOCIATES.

FirmReg. No.: 124810W Chartered Accountants

Abhinav Welekar Partner

M. No. 123675 NAGPUR

M.G. Jawanjar (Managing Director)

S.M. Jawanjal (Executive Director)

D.R. Balpande (Company Secretary)

S.K. Mahakalkar

V. B. Pathak A. G. Kachore

D.P. Dalal

DIRECTORS

28.06.2017

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

1) Corporate Information

Berar Finance Limited is a Company domiciled in India and incorporated under the provisions of the Companies Act,1956. Berar Finance Ltd. is a NBFC & it holds a valid certificate of registration, issued by the Reserve Bank of India dated 24th November, 1998. Berar Finance Ltd. has its headoffice at Nagpur and 31 branches spread across Central India as at March, 2017. Berar finance Ltd is engaged in business of financing of Two Wheeler loans, Car Loans, Agriculture Equipments Loans, Personal Loans, Demand Loan Consumer Loan and Commercial Vehicle Loan.

2) Significant Accounting Policies

1 Basis of preparation of financial statements:

The financial statements are prepared under the historical cost convention and conform to the Generally Accepted Accounting Principles in India (Indian GAAP). The Company has prepared the financial statements to comply in all material respects with the notified Accounting Standards under Companies Accounting Standard Rules, 2006, (As amended), and the relevant provisions of the Companies Act, 1956 ('the Act') and the guidelines issued by the Reserve Bank of India ('RBI') as applicable to a Non Banking Finance Companies ('NBFC').

2 Use of estimates

The preparation of financial statements requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent asset & liabilities at the date of the financial statement and the results of operations during the reporting period end. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimates. Management is of the view that the estimates used in the preparation of financial statements are prudent and reasonable. Any revisions to the accounting estimates are recognized prospectively in the current and future periods.

3 Cash Flow Statement

The Cash flow statement is prepaired in accordance with the Indirect method prescribed in Accounting Standard 3.

4 Fixed Assets

Fixed assets are stated at historical cost less accumulated depreciation. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use. Borrowing costs relating to acquisition of fixed assets which takes substantial period of time to get ready for its intended use are also included to the extent they relate to the period till such assets are ready to be put to use.

5 Valuation of Investments:

Investments are classified into Long Term Investments and Current Investments.

Long-term investments are stated at cost and provision for diminution in value, other than temporary, is cosidered wherever necessary.

Current investment are valued at lower of cost and market value / net asset value determined on an individual investment basis

6 Provisioning / Write-off of assets

The management has written-off Secured Ioans/ Unsecured Loans which have gone bad and the recovery of which is doubtful & uncertain. The provisions are made as per provisions required as per Non-Banking Financial Company- Systematically Important Non Deposit taking Company and Deposit Taking Company (Reserve Bank of India) Directions 2016.

7 Advances under Financing Activity

Advances under financial activity includes Two Wheelers loans, Car Loans, Agriculture Equipments Loans, Personal Loans, Demand Loans, Consumer Loans and Commercial Vehicle Loans. Advances are stated at amount advanced including finance charges accrued except in case of significant uncertainties and expenses recoverable, as reduced by the amounts received up to March 31, 2017

8 Revenue recognition

- i. The Company follows the mercantile system of accounting and recognies income and expenditure on an accrual basis except in the case of significant uncertainties.
- ii Interest on loans in recognized under the internal rate of return method.
- iii Dividend is recognized as income when right to receive payment is established by the balance sheet date.
- iv Interest on securities is accounted for on accrual basis except where the ultimate collection cannot be established with reasonable certainty.

9 Employee Benefits:

a) Short Term Employee Benefits

Short Term Employees Benefits are recognized as an expense at the undiscounted amount in the Statement of Profit and Loss of the year in which the related services are rendered.

b) Post Employment Benefits

(i) Provident Fund

The Company contributes monthly at a determined rate. These contributions are remitted to the Employees' Provident Fund Organisation, India for this purpose and is charged to Profit and Loss Statement on accrual basis.

(ii) Gratuity

The Company provides for gratuity (a defined benefit retirement plan) to all the eligible employees. The benefit—is in the form of lump sum payments to vested employees on retirement, on death while in employment, or termination of employment for an equivalent to 15 days salary payable for each completed year of service. Vesting occurs on completion of five years of service or on death while in employment. Liability in respect of gratuity is determined using the projected unit credit method with actuarial valuations as on the balance sheet date and gains/losses are recognized immediately in the profit and loss account.

(iii) Leave Encashment

Liability in respect of leave encashment is determined using the projected unit credit method with actuartial valuations as on the balance sheet date and gains/losses are recognized immediately in the Statement of profit and loss.

10 Income taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961. Deferred income taxes reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized only to the extent that there is reasonable certaintly that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the company has unabsorbed depreciation or carry

forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

The un-recognized deferred tax assets are re-assessed by the Company at each balance sheet date and recognized to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be availabe against which such deferred tax assets can be realized.

11 Earnings Per Share

Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting attributable taxes) by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of share outstanding during the period after adjusting for the effects of all dilutive potential equity shares.

12 Provisions

A provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that outflow of resources will be required to settle the obligation and in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimates required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

13 Expenses on deposits / debentures

Expenses on mobilization of deposits / debentures have been charged to Statement of Profit and Loss in year in which they are incurred.

14 Ancillary cost of borrowings and securitisation of advances

Ancillary cost of borrowings are charged to statement of Profit and Loss in the year in which they are incurred.

15 Contigent Liabilities

The Company has preferred an appeal against the demand raised of $\ ^{?}$ 14,51,410, $\ ^{?}$ 24,53,320, $\ ^{?}$ 5,67,360 and $\ ^{?}$ 3,53,500 by the Income Tax Authorities for the financial year 2010-11,FY 2011-12,FY 2012-13 and FY 2013-14 respectively. The company has remitted the amount of $\ ^{?}$ 32,04,910 under protest.

16 Disclosure on Specified Bank Notes (SBNs)

Pariculars	SBNs	Other denominati on notes	Total
Closing Cash in hand as on 08.11.2016	21,69,500	6,68,556	28,38,056
Add: Permitted Receipts	0	11,34,95,750	11,34,95,750
Less: Permitted Payments	0	19,83,807	19,83,807
Less: Amount Deposited in Banks	21,69,500	10,86,57,556	11,08,27,056
Closing Cash in hand as on 30.12.2016	0	35,22,943	35,22,943

3 SHARE CAPITAL Amount in ₹

Particulars	As at 31.03.17	As at 31.03.16
Authorized Equity shares, of ₹ 10 each 1,50,00,000 equity shares	15,00,00,000	15,00,00,000
Issued, Subscribed and Fully Paid-Up Equity shares, of ₹ 10 each 80,00,000 Equity shares fully paid-up	8,00,00,000	8,00,00,000
TOTAL	8,00,00,000	8,00,00,000

The Company has only one class of shares referred to as equity shares having a face value of ₹ 10. Each holder of equity shares is entitled to one vote per share.

3,10,000 Equity shares out of issued, subscribed and fully paid up share capital were alloted as Bonus Shares by capitalisation of Share Premium and General Reserve.

The reconciliation of the number of shares outstanding as at March 31, 2017 and March 31, 2016 is set out below:

Particulars	As at 31.03.17	As at 31.03.16
Number of shares as at the beginning	80,00,000	80,00,000
Add: Shares allotted during the period	Nil	Nil
Number of shares as at the end	80,00,000	80,00,000

The details of shareholders holding more than 5% shares as at March 31,2017 is set out below:

Name of the shareholder	No. of shares	% held as at 31.03.17
M/s Avino Agri Farms Private Limited	1054434	13.18%
Mr. Maroti Jawanjar	1004294	12.55%
Mr. Maroti Jawanjar (HUF)	819304	10.24%

4. RESERVES AND SURPLUS

Amount in ₹

Particulars	As at	As at
	31.03.17	31.03.16
A. Statutory Reserve		
Opening balance	10,53,15,000	8,33,15,000
Add: Transferred from Surplus	2,55,00,000	2,20,00,000
Closing balance	13,08,15,000	10,53,15,000
B. General Reserve		
Opening balance	19,42,65,000	14,42,65,000
Add: Transferred from Surplus	6,40,00,000	5,00,00,000
Closing balance	25,82,65,000	19,42,65,000
C. Surplus in the Profit & loss Statement		
Opening Balance	22,28,746	15,82,932
Add: Net profit after tax transferred from		
Statement of Profit and Loss	9,91,46,825	8,22,74,454
Amount available for appropriation	10,13,75,571	8,38,57,386
Less Appropriations:		
Proposed dividend	80,00,000	80,00,000
Dividend Distribution tax	16,28,640	16,28,640
Amount transferred to Statutory Reserve	2,55,00,000	2,20,00,000
Amount transferred to General Reserve	6,40,00,000	5,00,00,000
ClosingBalances	22,46,931	22,28,746
TOTAL	39,13,26,931	30,18,08,746

The Company has transfered 25% of the profit after tax to the statutory reserves in accordances to the provision of Section 45-IC Reserve Bank of India Act,1934.

5. LONG TERM BORROWINGS

Secured Amount in ₹

Particulars	Non-Cur As at 31st I		Current As at 31st March		
	2017	2016	2017	2016	
(a) Redeemable Non-Convertible debentures of Rs.1000 [Refer Note 5.1]				4,68,04,645	
(b) Term Loans From Financial Institutions [Refer Note 5.1 & 5.2]	64,15,71,508	37,48,55,504	31,49,13,478	19,75,34,082	
From Bank [Refer Note 5.2 & 5.3]	6,00,00,000		1,50,22,919		
Unsecured	70,15,71,508	37,48,55,504	32,99,36,397	24,43,38,727	
Fixed Deposits [Refer Note 5.4] Inter Corporate Deposits	22,97,05,924 10,52,499	25,33,96,099	36,67,14,154	23,52,37,403	
inter Corporate Deposits	23,07,58,423	25,33,96,099	36,67,14,154	23,52,37,403	
TOTAL	93,23,29,931	62,82,51,603	69,66,50,551	47,95,76,130	

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- 5.1 Secured by First charge on specific receivables under Hypothecation Agreements other than those hypothecated to banks for cash credit facility.
- 5.2 Terms of Repayment for secured borrowing including current maturities

Particulars	Period	ROI	Non Current	Current
Term Loan of Rs.500.00lacs, Repayment Starting From Jun,15	24 months	14.00%		47,32,884
Term Loan of Rs.105.00lacs, Repayment Starting From Dec,15	24 months	14.00%		38,55,386
Term Loan of Rs.650.00lacs, Repayment Starting From May,16	36 months	14.00%	2,83,40,141	2,15,08,200
Term Loan of Rs.810.00lacs, Repayment Starting From ,Nov 16	36 months	13.50%	4,89,53,153	2,50,95,436
Term Loan of Rs.500.00lacs, Repayment Starting From Apr,16	24 months	14.00%	4,16,66,662	3,34,65,185
Term Loan of Rs.500.00lacs, Repayment Starting From Apr 17	36 months	13.50%	3,33,33,332	1,66,66,668
Term Loan of Rs.500.00lacs, Repayment Starting From Aug,15	24 months	14.60%		94,68,561
Term Loan of Rs.500.00lacs, Repayment Starting From Oct,15	24 months	14.60%		1,40,06,973
Term Loan of Rs.500.00lacs, Repayment Starting From SEP 16	48 Months	14.00%	6,97,71,634	2,15,19,850
Term Loan of Rs.300.00lacs, Repayment Starting From Jan,15	24 months	14.50%		87,37,082
Term Loan of Rs.500.00lacs, Repayment Starting From Nov,15	36 months	14.50%	1,14,04,691	1,78,04,037
Term Loan of Rs.1000.00lacs, Repayment Starting From Jan 17	36 months	13.50%	6,73,68,513	3,05,77,818
Term Loan of Rs.2000.00lacs, Repayment Starting From Oct,18	12 Months	14.00%	20,00,00,000	
Term Loan of Rs.500.00lacs, Repayment Starting From Dec,15	48 Months	14.00%	2,08,33,340	1,25,05,038
Term Loan of Rs.1000.00lacs, Repayment Starting From Feb,16	48 Months	14.00%	4,58,33,326	2,50,04,344
Term Loan of Rs.1000.00lacs, Repayment Starting From Dec,16	48 Months	13.90%	3,22,91,677	1,35,41,656
Term Loan of Rs.500.00lacs, Repayment Starting From July,16	24 months	13.00%	98,30,596	3,92,85,432
Term Loan of Rs.500.00lacs, Repayment Starting From Mar 17	36 months	13.90%	3,19,44,443	1,71,38,928
Term Loan of Rs.750.00Lacs, Repayment Starting from Apr-17	60 Months	10.50%	6,00,00,000	1,50,22,919
			70,15,71,508	32,99,36,397

- 5.3 Secured by equitable mortgage of Office premises situated at 1st & 2nd Floor, Avinisa Tower, Dhantoli Nagpur. It is further secured by personal guarantees of Mr. M.G.Jawanjar, Mrs Jyoti Jawanjar and Mr. S.M.Jawanjal.
- 5.4 Maturity profile and Rate of interest of Unsecured loans(Fixed Deposits) are as set out below:

Rate of Interest	Upto 1 Year	1-3 Years
9.00%	6,904,477	
9.25%	15,845,362	4,289,075
9.50%		19,960,102
9.75%		14,305,285
10.00%	50,352,049	
10.50%	57,870,280	12,839,019
11.00%	3,062,532	63,474,999
11.50%	8,025,558	54,971,829
12.00%	52,740,689	25,882,671
12.50%	171,913,207	33,982,944
Total	366,714,154	229,705,924

5.5 Inter Corporate deposits taken at @ 13% and repayable on demand.

6. SHORT TERM BORROWINGS

Particulars	As at 31.03.17	As at 31.03.16
Secured (a) Loans from Banks Cash Credit from Banks [Refer Note 6.1 to 6.4]	47,91,70,625	42,96,64,084
Total	47,91,70,625	42,96,64,084

- 6.1 Secured by first charge on Hypothecation loan receivables present and future, ranking pari passu, excluding assets which are specifically charged to others lenders.
- 6.2 Secured by equitable mortgage of Office premises situated at Amravti, Akola, Chandrapur, Chhindwara, Raipur and Nagpur.
- 6.3 Secured by hypothecation of furniture/Fixture/Computers/Equipments in the above office premises.
- 6.4 Further secured by personal guarantees of Mr. M.G.Jawanjar, Mrs Jyoti Jawanjar and Mr. S.M.Jawanjal.

7.TRADE PAYABLES Amount in ₹

Particulars	As at 31.03.17	As at 31.03.16
Sundry Creditors		
(a) total outstanding dues of micro enterprises and small enterprises and	22,70,359	6,68,413
(b) total outstanding dues of creditor other than micro enterprises and small enterprises		-
Total	22,70,359	6,68,413

8. OTHER CURRENT LIABILITIES

Amount in ₹

Particulars Particulars	As at 31.03.17	As at 31.03.16
Current Maturities of non convertible Debenture [Refer Note 5.1]	_	4,59,38,338
Current Maturities of Term Loan [Refer Note 5.1 & 5.2]	32,99,36,397	19,75,34,082
Current Maturities of Long Term Deposits [Refer Note 5.4]	34,24,32,605	23,07,61,058
Other Payables		
(a) Statutory Remittances	38,56,935	22,39,206
(b) Security Deposits	79,69,234	59,98,649
(c) Other Expenses Payble (Refer Note 8.1)	2,33,38,431	1,53,30,141
(d) Other Credit Balance	3,24,419	4,24,797
Unclaimed Dividend	4,79,714	4,27,865
Unclaimed Deposits	2,42,81,549	44,76,345
Unclaimed Non Convertible Debentures	-	8,66,307
	73,26,19,284	50,39,96,788

8.1 Other Expenses Payable includes commission payable, salary to staff and other payables.

9. PROVISIONS Amount in ₹

		g Term 1st March	Short Term As at 31st March		
Particulars	2017	2016	2017	2016	
Provision for employee benefits					
For Gratutiy	-	-	57,03,168	46,86,545	
For Earned Leave	-	-	34,27,671	28,28,490	
	-	-	91,30,839	75,15,035	
Others Dividend Payable	_	_	80,00,000	80,00,000	
Dividend Distribution Tax Payable	-	-	16,28,640	16,28,640	
Provision for Income Tax (Net of Advances Tax &					
Tax Deducted at sources) [Refer Point No. 9.1]	-	-	1,45,83,727	30,68,398	
Provision for NPA	-	-	73,03,547	73,96,825	
Contingent Provision Against Standard Assets	77,06,964	50,41,422	-	-	
	77,06,964	50,41,422	3,15,15,914	2,00,93,863	
	77,06,964	50,41,422	4,06,46,753	2,76,08,898	

- 9.1 Provision for Income tax (Net of Advances Tax & Tax dedcuted at sources) comprises:
- 9.2 Advances Income Tax: ₹ 4,00,00,000 (31-Mar-16 ₹ 4,00,00,000)
- 9.3 Tax Deducted at Sources : ₹ 4,16,273 (31-Mar-17 ₹ 4,31,602)

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Notes 10: FIXED ASSETS

			GROSS	GROSS BLOCK		ACCUM	ACCUMULATED DEPRECIATION	EPRECI/	ATION	NET	NET BLOCK
PAI	PARTICULARS	AS AT 01.04.16	ADDI- TION	ADJUST- MENTS	AS AT 31.03.17 ₹	AS AT 01.04.16	FOR THE YEAR	ADJUST-	UPTO 31.03.17 ₹	AS AT 31.03.17 ₹	ASAT 31.03.16 ₹
⋖	Tangible Assets										
	Land-Freehold	28,42,686	ı	I	28,42,686	I	ı	١	•	28,42,686	28,42,686
	Building	1,13,88,644	I	I	1,13,88,644	24,50,485	1,60,163	1	26,10,648	87,77,996	89,38,159
	Office Equipments	60,19,153	15,50,040	I	75,69,193	29,16,399	10,54,358	ı	39,70,757	35,98,436	31,02,754
	Computers	79,14,911	12,32,570	I	91,47,481	54,05,788	11,63,138	1	65,68,926	25,78,555	25,09,123
	Generator	3,53,160	I	I	3,53,160	3,35,502	·		3,35,502	17,658	17,658
	Furniture	70,62,844	2,77,159	•	73,40,003	35,79,302	5,48,636	ı	41,27,938	32,12,065	34,83,542
	Vehides	22,56,988	ı	•	22,56,988	11,56,753	3,05,700	•	14,62,453	7,94,535	11,00,235
	Printers	49,800	38,690	1	88,490	2,602	12,362	ı	14,964	73,526	47,198
	Server	8,66,250	ı	•	8,66,250	81,157	1,37,156	ı	2,18,313	6,47,937	7,85,093
	Sofawares	ı	13,64,509	ı	13,64,509	ı	37,657	ı	37,657	13,26,852	•
	TOTAL	3,87,54,436	44,62,968	•	4,32,17,404	1,59,27,988	34,19,170	:	1,93,47,158	2,38,70,246	2,28,26,448
	Previous Year	3,39,60,060	47,94,376	I	3,87,54,436	1,28,57,758	30,70,230	I	1,59,27,988	2,28,26,448	2,11,02,302

11. INVESTMENTS Amount in ₹

Particulars	_	Current st March	Current As at 31st March		
	2017	2016	2017	2016	
In Government Securities- Quoted (Refer Note 11.1 & 11.4)	5,42,18,030	4,46,54,780	9,84,000		
In Equity Shares- Quoted fully paid up (Refer Note 11.2)	48,12,956	40,68,037			
In Equity Shares- unquoted fully paid up Avino Agri farms Pvt. Ltd. (Refer Note 11.3)	5,90,000	5,90,000			
Other Investments	3,58,881	3,58,881			
	5,99,79,867	4,96,71,698	9,84,000		
Less: Provision for Diminution in Value of Investments in Government Securities	11,11,500	5,64,250			
	5,88,68,367	4,91,07,448	9,84,000		

Note - Non Current Investments				24 02 2017		(Amount in ₹)
Particulars	Date of Maturity	Face Value Per Share ₹	NOS./ UNITS	31.03.2017 ₹	Face Value Per Share ₹	NOS./ UNITS	31.03.2016 ₹
TRADE INVESTMENTS, AT COST		-			_		
11.1. Government Securities -							
7.80%GOI BONDS	2021	_		4,67,400	_	_	4,67,400
8.28%GOI BONDS	2027	_		4,72,250	_	_	4,72,250
5.69% Govt. Stock	2018	_		3,61,180	_	_	3,61,180
7.49% Govt.Of India Bonds	2017	_	_	-	_	_	4,95,000
8.03% Govt.Of India FCI Bonds	2024	_	_	9,59,000	_	_	9,59,000
8.23% Govt.Of India FCI Bonds	2027	_		6,00,000	_	_	6,00,000
8.30% GOI FCI Special Bonds	2023	_		10,36,200	_	_	10,36,200
7.94% GOI Bonds	2021	_	_	9,16,500	_	_	9,16,500
7.49% GOI Bonds	2017	_		_	_	_	4,89,000
8.26% GOI Bonds	2027	_		5,08,750	_	_	5,08,750
8.26%GOI BONDS	2027	_	_	9,92,000	_	_	9,92,000
8.83% GOI BONDS	2041	_		5,80,500	_	_	5,80,500
8.12% GOI BONDS	2020	_	_	4,86,000	_	_	4,86,000
8.24% GOI BONDS	2027	_		9,93,000	_	_	9,93,000
8.83% GOI BONDS	2023	_		21,11,400	_	_	21,11,400
8.24% GOI BONDS	2027	_		5,12,850	_	_	5,12,850
8.35% GOI BONDS	2022	_		92,70,000	_	_	92,70,000
8.15% GOI BONDS	2026	_		90,72,000	_	_	90,72,000
8.26% GOI BONDS	2027	_	-	35,89,250	_	_	35,89,250
7.88% GOI BONDS	2030	_		24,97,500	_	_	24,97,500
7.16% GOI BONDS	2023	_		82,45,000	_	_	82,45,000
7.88% GOI BONDS	2030	_		21,57,000	_	_	_
7.88% GOI BONDS	2030	_		37,80,000	_	_	-
7.59% GOI BONDS	2029	_	-	46,10,250	_	_	-
	TOTAL (1)			5,42,18,030			4,46,54,780

11.2. INVESTMENTS IN QUOTED EQUITY SH	IARES						
Equity Shares of :							
Sundaram Finance Ltd.	10	1000	9,93,570	10	1000	9,93,570	
Bajaj Finance Ltd	2	4000	8,33,976	10	400	8,33,976	
IDBI Bank Ltd	10	1000	89,252	10	1000	89,252	
ITC Ltd	1	1500	3,48,587	1	1000	3,48,587	
Bank Of Maharashtra	10	1000	53,704	10	1000	53,704	
Mahindra & Mahindra Fin. Services Ltd	2	1000	2,72,177	2	1000	2,72,177	
HDFC Bank Ltd	2	1000	9,63,126	2	1000	9,63,126	
L & T Finance Holding Ltd	10			10	2000	1,41,505	
ONGC Ltd	5	1500	3,72,139	5	1000	3,72,139	
Capital First Ltd	10	1000	7,61,851				
Punjab National Bank Ltd	2	1000	<u>1,24,574</u>				
	TAL (2)		<u>48,12,956</u>			40,68,036	
11.3. UNQUOTED, AT COST							
Equity Shares Of							
Avino Agri Farms Pvt. Ltd.	10	59000	<u>5,90,000</u>	10	59000	<u>5,90,000</u>	
TOTAL ((1+2+3)		<u>5,96,20,986</u>		<u>4</u>	<u>,93,12,816</u>	
Aggregated Market value of quoted inves	tments	₹ 98,02,9	900 (P.Y. ₹61,63,480)				
11.4. Current Investments			•				Amountin ₹
			31.03.2017				31.03.2016
Particulars		Face	NOS./	₹	Face	NOS./	₹
		Value Per	UNITS	`	Value Per	UNITS	`
		Share ₹			Share ₹		
TRADE INVESEMENTS, AS COST Goverment Securities -		•			·		
7.49% Govt. of India Bonds	2017	_			4,95,000	_	_
7.49% GOI Bonds	2017	-			4,89,000	_	
					9,84,000		

17,20,413

12. LOANS AND ADVANCES

Particulars	Long Term As at 31st March			Term st March
	2017	2016	2017	2016
Other Loans & Advances Secured Considered Good				
Hypothecation Loans -(Refer Note 12.1 & 12.3)	62,73,17,797	48,50,96,466	1,62,11,25,120	1,21,73,26,618
Loans Against Deposits			26,87,811	32,43,124
Personal Loans -(Refer Note 12.1 & 12.3)	37,24,208	65,04,310	58,99,959	39,27,193
Unsecured Considred Good				
Hypothecation Loans -(Refer Note 12.1 & 12.3)			16,70,644	25,48,318
Advances to Dealers			5,89,20,347	2,19,00,834
Other Advances (Refer Note 12.4)			8,52,18,748	8,60,322
Advances to Employees			47,997	64,668
	63,10,42,005	49,16,00,776	1,77,55,70,626	1,24,98,71,077
Deposits - Unsecured Considered Good				
Security Deposits against borrowing				82,49,627
Security Deposits for Office Hiring	17,82,000	15,05,000		
Other Deposits	2,16,302	19,99,12		
	19,98,302	17,04,912		82,49,627

	2017	2016	2017	2016
Loans & Advances -Unsecured Considered Good Avino Agri Farms Pvt. Ltd.				6,74,861
				6,74,861
Advance Income Tax (Refer Note 12.2)	32,04,910	28,51,410		
	32,04,910	28,51,410		
	63,62,45,217	49,61,57,098	1,77,55,70,626	1,25,87,95,565

- 12.1 The Long term Others loan and advances includes Non Performing Asset of ₹ 56,83,586 (P.Y ₹ 14,22,112)
- 12.2 Advances income tax comprises Income Tax liability deposited under protest ₹ 32,04,910 (P.Y ₹ 28,51,410)
- 12.3 The Short term loan and advances includees Non Performing Asset of ₹ 5,76,09,425 (P.Y ₹ 3,74,23,180)
- 12.4 Other Advances include ₹ 8,50,00,000 advances given for fixed asset purchase.

13. CASH AND BANK BALANCES

Amount in ₹

Particulars	As at 31-Mar-17	As at 31-Mar-16
I. Cash And Cash Equivalents		
(a) Cash-on-Hand	37,89,901	22,39,077
(b) Cash in Transit	45,37,872	27,26,468
(c) Balances with banks		
In current accounts	8,63,21,741	8,04,35,814
In Deposits accounts	1,97,86,851	2,19,99,689
II. Earmarked Balances with banks		
Unpaid Dividend	4,79,714	4,27,865
III. Bank Deposits with more than 12 months maturity Bank of Maharashtra - Fixed Deposit (incl. acc. Intt.)	3,73,98,258	3,46,47,488
	15,23,14,337	14,24,76,401

14. OTHER CURRENT ASSETS

Particulars	As at 31-Mar-17	As at 31-Mar-16
Interest Accrued on Govt. Securities Interest Accrued on Other Deposits Stamps in Hands	11,07,821 5,62,000	10,92,251 8,40,214 3,50,150
	16,69,821	22,82,615

15. REVENUE FROM OPERATIONS

Amount in ₹

Particulars	For the Year ended 31-03-17	For the Year ended 31-03-16
Interest	49,52,98,862	37,78,25,871
Other Operating Revenues		
Bad Debt Recovered	11,64,255	90,8,806
Sale of Agreement	1,67,73,465	1,36,87,085
Processing Fees	6,37,31,224	5,07,92,313
Total	57,69,67,806	44,32,14,075

16. OTHER INCOME

Amount in ₹

		,
Particulars	For the Year ended 31-03-17	For the Year ended 31-03-16
Interest on Bank Deposits	40,65,570	32,06,337
Interest on Other Deposits	1,29,908	12,21,146
Interest on Investments	37,24,568	25,39,248
Dividend received	47,165	56,050
Profit on Investment Sale	33,588	30,187
Miscellaneous income	45,512	26,705
Total	80,46,311	70,79,673

EXPENSES

17. EMPLOYEE BENEFIT EXPENSES

Particulars	For the Year ended 31-03-17	For the Year ended 31-03-16
Salaries Staff Welfare Expenses Ex-gratia/ Bonus Commission to Managerial persons	4,97,49,239 2,34,220 25,52,730 67,30,000	4,04,90,845 1,52,079 11,38,534 54,00,000
Contribution to PF,ESI & Other Funds ESI Employer's contribution Provident Fund - Employer's Contribution Gratuity Earned Leave Provision	10,35,277 23,14,197 13,63,642 8,23,996	8,28,787 17,73,267 5,62,778 4,54,799
Total	6,48,03,301	5,08,01,089

18. ADMINISTRATIVE and OTHER EXPENSES

Amount in ₹

Rent Rates & Taxes Rates & Taxes 1,29,478 1,12,615 Service Tax Payment to Auditors (Refer Note (18.1) Below Directors sitting fees 1,32,95,060 Legal & Professional Charges Advertisement Expenses Advertisement Expenses Rusiness Sourcing Commission Advertier & Sample Charges Business Sourcing Commission Conveyance & Travelling Sample Charges Sourcire & Postage Charges Computer Charges Electricity Charges Donation Stationery Roffice Car Expenses Roffice Building Maintances Roffice Building Maintances Roffice Expenses Roffice Expenses Roffice Building Maintances Roffice Expenses Roffice Building Maintances Roffice Expenses Roffi	Particulars	For the Year	For the Year
Rates & Taxes 1,29,478 1,12,615 Service Tax 21,49,416 14,77,748 Payment to Auditors (Refer Note (18.1) Below 1,97,688 1,85,850 Directors sitting fees 74,000 82,000 Legal & Professional Charges 1,32,95,060 1,18,48,488 Advertisement Expenses 4,01,957 10,11,669 Marketing Commision 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 364,0854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 3		ended 31-03-17	ended 31-03-16
Service Tax 21,49,416 14,77,748 Payment to Auditors (Refer Note (18.1) Below 1,97,688 1,85,850 Directors sitting fees 74,000 82,000 Legal & Professional Charges 1,32,95,060 1,18,48,488 Advertisement Expenses 4,01,957 10,11,669 Marketing Commision 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses	Rent	51,04,395	37,55,102
Payment to Auditors (Refer Note (18.1) Below 1,97,688 1,85,850 Directors sitting fees 74,000 82,000 Legal & Professional Charges 1,32,95,060 1,18,48,488 Advertisement Expenses 4,01,957 10,11,669 Marketing Commision 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 * For Statutory Audit	Rates & Taxes	1,29,478	1,12,615
Directors sitting fees 74,000 82,000 Legal & Professional Charges 1,32,95,060 1,18,48,488 Advertisement Expenses 4,01,957 10,11,669 Marketing Commission 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 * For Statutory Audit 1,30,000 4,000 * For Tax Audit 40,000	Service Tax	21,49,416	14,77,748
Legal & Professional Charges 1,32,95,060 1,18,48,488 Advertisement Expenses 4,01,957 10,11,669 Marketing Commission 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing & Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises:- - - • For Statutory Audit 1,30,000 40,000 • For Tax Audit 40,000	Payment to Auditors (Refer Note (18.1) Below	1,97,688	1,85,850
Advertisement Expenses 4,01,957 10,11,669 Marketing Commission 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing & Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918	Directors sitting fees	74,000	82,000
Marketing Commission 2,40,22,640 1,62,76,938 Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- - • For Statutory Audit 1,30,000 4,000 • For Tax Audit 40,000 40,000	Legal & Professional Charges	1,32,95,060	1,18,48,488
Business Sourcing Commission 4,59,68,177 3,56,66,546 Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises:- - - • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Advertisement Expenses	4,01,957	10,11,669
Conveyance & Travelling 53,78,730 36,40,854 Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- - - • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Marketing Commision	2,40,22,640	1,62,76,938
Courier & Postage Charges 22,31,981 18,55,812 Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing & Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises:- - - • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Business Sourcing Commission	4,59,68,177	3,56,66,546
Computer Charges 5,89,772 7,73,388 Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- - For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Conveyance & Travelling	53,78,730	36,40,854
Electricity Charges 15,51,045 13,90,740 Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Courier & Postage Charges	22,31,981	18,55,812
Donation 3,000 Office Car Expenses 2,20,047 1,62,960 Printing &Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- - - • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Computer Charges	5,89,772	7,73,388
Office Car Expenses 2,20,047 1,62,960 Printing & Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- - - • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Electricity Charges	15,51,045	13,90,740
Printing & Stationery 35,68,261 37,56,528 Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Donation	3,000	
Telecom Charges 35,05,726 28,97,986 Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Office Car Expenses	2,20,047	1,62,960
Office Expenses 17,88,880 16,28,471 Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Printing &Stationery	35,68,261	37,56,528
Office Building Maintances 1,13,321 1,01,447 CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- For Statutory Audit For Tax Audit 40,000 40,000 	Telecom Charges	35,05,726	28,97,986
CSR Contribution 4,74,728 7,27,000 Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- For Statutory Audit For Tax Audit 40,000 40,000 25,19,776 11,41,50,040 8,98,71,918	Office Expenses	17,88,880	16,28,471
Misc Expenses 33,81,738 25,19,776 Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- For Statutory Audit For Tax Audit 40,000 40,000 1,30,000 40,000	Office Building Maintances	1,13,321	1,01,447
Total 11,41,50,040 8,98,71,918 18.1 Payments to Auditors Comprises :- - - • For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	CSR Contribution	4,74,728	7,27,000
18.1 Payments to Auditors Comprises :- • For Statutory Audit • For Tax Audit 1,30,000 1,20,000 40,000	Misc Expenses	33,81,738	25,19,776
• For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	Total	11,41,50,040	8,98,71,918
• For Statutory Audit 1,30,000 1,20,000 • For Tax Audit 40,000 40,000	18.1 Payments to Auditors Comprises :-		
• For Tax Audit 40,000 40,000		1,30,000	1,20,000
	· · · · · · · · · · · · · · · · · · ·		40,000
	For Other Attest Services & Service Tax	27,688	25,850

19. FINANCE COST

Particulars	For the Year ended 31-03-17	For the Year ended 31-03-16
Interest on Bank Borrowings	4,86,89,851	4,06,75,278
Interest on Deposits	6,31,60,871	4,97,64,443
Interest on NCDs	29,14,077	95,60,035
Interest on Term Loans	10,40,34,171	6,27,98,973
Bank Charges	22,23,462	10,32,238
Total	22,10,22,432	16,38,30,967

20. PROVISIONS AND WRITE-OFF

Amount in ₹

Particulars	For the Year	For the Year
	ended 31-03-17	ended 31-03-16
Bad Debts Written Off	2,52,37,339	1,74,16,329
Provision/(Reversal) for NPA	(93,278)	(14,62,095)
Provision for Standard Assets (Refer Note 20.1)	26,65,542	19,11,053
Provision against Investments	5,47,250	1,61,250
	2,83,56,853	1,80,26,537

20.1 The Company has made a provision on the standard assets. @ 0.35% for current year (P.Y. @ 0.30%)

21. TAX EXPENSES

Amount in ₹

Particulars	For the Year	For the Year
	ended 31-03-17	ended 31-03-16
Current Tax		
Income Tax	5,50,00,000	4,35,00,000
Prior Period Income Tax	3,74,169	73,462
Deferred Tax	(12,58,673)	(11,54,909)
	5,41,15,496	4,24,18,553

22. ADDITIONAL INFORMATION TO FINANCIAL STATEMENTS

22.1. Previous Year's figures have been regrouped/re-arranged wherever necessary to conform to current year's classification

22.2Provisions and Contingencies

Break up of Provisions and Contingencies shows under the head Expenditure in Profit and Loss Accounts	Current Year	Previous Year
Provision for Depreciation on Investment Provision towards NPA	5,47,250 (93278)	1,61,250 (14,62,095)
Provision made towards Income Tax	5,50,00,000	4,35,00,000
Provision for Standard Assets	26,65,542	19,11,053

22.3 Concentration of Deposits, Advances, Exposures and NPA

a. Concentration of Deposits

Amount in Cr

Particulars	
Total Deposits of Twenty Largest Depositors	2.87
Percentange of Deposits of Twenty largest depositors to Total Deposits	5.88%

b. Concentration of Advances

Amount in Cr

Particulars	
Total Advances of Twenty Largest borrowers	2.05
Percentange of Advances ot Twenty largest borrowers to Total Adances	0.90%

c. Concentration of Exposures

Amount in Cr

Particulars	
Total Exposure of Twenty Largest borrowers	2.05
Percentange of Exposure ot Twenty largest borrowers to Total Exposure	0.90%

d. Concentration of NPA

Amount in Cr

Particulars	
Total Exposure of Top Four NPA Accounts	0.20

22.4 Movements of NPAs

Pa	Particulars		Previous Year
i.	Net NPAs to Net Advances (%)	2.47%	1.83%
ii.	Movements of NPAs (Gross) a. Opening Balances b. Addition during the year c. Reduction during the year d. Closing Balance	3,88,45,292 6,15,05,844 3,70,58,125 6,32,93,011	3,13,19,199 2,99,90,088 2,24,63,995 3,88,45,292
iii.		3,14,48,467 5,06,91,481 2,61,50,484 5,59,89,464	2,24,60,279 2,66,28,565 1,76,40,377 3,14,48,467
iv.	Movements of provisions for NPA a. Opening Balances b. Provision made during the year c. Write-off/ Write back of excess provision d. Closing Balance	73,96,825 (93,278) 73,03,547	88,58,920 (14,62,095) 73,96,825

As per RBI revised notification, the Company has classified the accounts as NPA in which the installment / Interest is overdue for 4 months. (P.Y. is 5 Months)

22.5 Sector wise NPAs

Sr.no	Sector	Of NPA to
a.	Agriculture & Allied activities	29.98%
b.	MSME	0.00%
c.	Corporate Borrowers	0.00%
d.	Services	0.00%
e.	Unsecured personal loans	0.67%
f.	Auto loans	68.44%
g.	Other personal loans	0.91%

22.6 Customers Complaints

a.	No of Complaints pending at the beginning of the year	Nil
b.	No. of Complaints received during the year	Nil
c.	No. of Complaints redressed during the year	Nil
d.	No. of Complaints pending at the end of the year	Nil

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22.7 Disclosure under the Micro, Small and Medium Enterprises Development Act, 2006 are provided as under for the year 2016-17, to the extent the Company has received intimation from the "Suppliers" regarding their status under the Act.

	As at 31.03.2017	As at 31.03.2016
Principal amount remaining unpaid (but within due date as per MSMED Act)	22,70,359	6,68,413
Interest due thereon remaining unpaid		
Interest paid by the Company in terms of section 16 of the Micro Small and Medium Enterprises Development Act, 2006 alongwith the amount of payment made to the supplier beyond the appointed day during the period		
Interest due and payable for the period of delay in making payment (which have been paid but beyong the appointed day during the period) but without adding interest specified under the Micro, Small and Medium Enterprises Development Act, 2006		
Interest accrued and remaining unpaid		
Interest remaing due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprises		

Dues to Micro and Small Enterprises have been determined to the extent such parties have been identified on the basis of information collected by the Management. This has been relied upon by the auditors.

22.8 Corporate Social Responsibility (CSR)

As per Section 135 of the Companies Act, 2013, a CSR Committee has been formed by the Company. The area for CSR activities are as per Schedule VII of the Companies Act, 2013. As per section 135 (5) of the Companies Act, 2013, the Company was required to spends, in every financial year, at least two per cent of the average net profits of the company made during the three immediately preceding financial years, in pursuance of its Corporate Social Responsibility. During the Year, the Company has spent only Rs.4.75 lacs on CSR activities.

22.9 Disclosure of Frauds reported during the year vide DNBS.PD.CC.NO. 256/03.10.042/2011-12 Dated March 02,2012:Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and as per the information and explanations given by the management, we report that no fraud on or by the Company was noticed or reported during the course of our audit

22.10 Capital Amount in ₹

	Particulars	Current Year	Previous Year
i)	CRAR (%)	19.31%	21.46%
ii)	CRAR - Tier I Capital (%)	19.00%	21.18%
iii)	CRAR - Tier II Capital (%)	0.31%	0.28%
iv)	Amount of Subordinated debt raised as Tier-II Capital		
v)	Amount raised by issued of Perpetual Debt Instruments		

22.11 Investments Amount in ₹

	Particulars	Current Year	Previous Year
1	Value of Investments i) Gross Value of Investments		
	(a) In India (b) Outside India	6,09,63,867	4,96,71,698
	(ii) Provision for Depreciation (a) In India (b) Outside India	11,11,500 	5,64,250
	(iii) Net Value of Investments (a) In India (b) Outside India	5,98,52,367 	4,91,07,448
2	Movement of Provision held towards depreciation on Invetments (i) Opening Balances (ii) Add: Provision made during the year (iii) Less: Write off/Write-back of excess provision during the year (iv) Closing Balances	5,64,250 5,47,250 11,11,500	6,28,601 1,61,250 2,25,601 5,64,250

- 22.12 The Company was not entered into any derivatives contract or has not done any securitisation or Sale of any financial assets to Securitisation/Resconstruction company or has not done any assignment transaction and has not sold/purchase any non performing financial assets.
- 22.13 The Company has not done any exposure to Real State Sector.

22.14 Exposure to Capital Market

Amount in ₹

	Particulars	Current Year	Previous Year
i)	Direct Investment in equity shares, convertibel bonds, covertible		
	debentures and unit of equity- oriented mutal funds the corpus of		
	which is not exclusively invested in corporate debt	56,02,956	48,58,036

- 22.15 The Company has given unsecured loan of Rs.96,24,167 as a personal loans to the borrowers. Personal loans are fully/partly secured by assignment/pledgeof life insurances polices, shares and other securities.
- 22.16 The Company has not obatined registration from any other fiancial sector regulators.
- 22.17 During the year no penalties has been imposed by RBI or any other regulator.
- 22.18 The Company has been assigned rating of "ICRA BBB-(Stable)" for Bank Facilities. The Company has also been assigned "ICRA MA- (Stable)" for Fixed Deposit programme.

22.19 Details of Managerial Remuneration

Particular	2016-17	2015-16
Salary	45,48,000	42,88,000
Commission	67,30,000	54,00,000
Contribution to Gratutity	3,94,171	2,84,529
Other Allowances & Perquisites	2,16,000	2,01,600
Total	1,18,88,171	1,01,74,129

22.20. Asset Liability Management Maturity Pattern of certain items of Assets & Liabilities

Particulars	Upto 30/31 days	Over 1 month upto 2 months	Over 2 month upto 3 months	Over 3 month upto 6 months	Over 6 month upto 1 Year	Over 1 Year & upto 3 Years	Over 3 Years upto 5 Years	Total
Deposits	14,52,47,738	1,91,76,538	1,94,48,272	9,56,04,043	8,72,37,563	23,07,58,423		59,74,72,577
Advances (Net								
of Provision)	34,75,65,870	14,24,18,688	13,80,43,858	39,02,00,193	61,75,20,452	61,93,72,931		2,25,51,21,992
Investments	9,84,000					3,61,180	18,69,900	32,15,080
Borrowing	3,31,77,113	3,19,86,029	2,96,75,416	8,52,68,771	62,88,30,282	64,60,00,606	5,57,40,313	1,51,06,78,530

23: Disclosure under Accounting Standards

23.1. Employee Benefits

The details of employee benefits are as given below:

a) Provident Fund:

Retirement benefit in the form of Provident Fund are defined contribution schemes and the contributions are charged to the Profit & Loss Acount of the year when the contributions to the respective funds are due.

b) Gratuity:

The Company operates gratuity plan wherein every employee is entitled to the benefit equivalent to fifteen days salary last drawn for each completed year of service depending upon the date of joining. The same is payable on death, seperation from service, or retirement, whichever is earlier. The benefit vests after five years of continuous service or on death.

c) Leave Encashment:

The Company has been accounting for provision on account of leave encashment on retirement based on acturial valuation carried out as at the Balance Sheet date.

d) Disclosures:

i) Defined Benefit Plans		<u>16-2017</u>	<u>2015-2</u>	2016
	Non Funded Gratuity	Non Funded Leave Encashment	Non Funded Gratuity	Non Funded Leave Encashment
a) The amount recognised in the Balance sh	eet			
as at 31.03.2017 1) Present Value of defined Benefit Oblig	ation E7 02 160	34,27,671	46,86,545	28,28,490
2) Fair value of plan assets	NA	54,27,671 NA	40,80,545 NA	26,26,490 NA
3) Funded Status-Surplus/(Deficit)	(57,03,168)	(34,27,671)	(46,86,545)	(28,28,490)
4) Less: Unrecognised Past service cost	(57,03,100)	(34,27,071)	(40,00,545)	(20,20,430)
5) Net assets/(liability)	(57,03,168)	(34,27,671)	(46,86,545)	(28,28,490)
b) The amounts recognised in profit & Loss A	Account			
1) Current service cost	7,17,434	2,95,734	5,24,280	2,40,847
2) Interest Cost	3,74,924	2,26,279	3,19,592	1,95,253
3) Expected return on plan assets	NA	NA	NA	NA
4) Acturail(gain)/losses	2,71,284	3,01,983	(2,81,094)	18,699
5) Net expenses/(gain) recognised in				
Profit	13,63,642	8,23,996	5,62,778	4,54,799

c) The changes in the present value of the defined benefit Obligation during the year

46,86,545	28,28,490	41,23,767	25,19,395
7,17,434	2,95,734	5,24,280	2,40,847
3,74,924	2,26,279	3,19,592	1,95,253
2,71,284	3,01,983	(2,81,094)	18,699
3,47,019	2,24,815		(1,45,704)
57,03,168	34,27,671	46,86,545	28,28,490
	7,17,434 3,74,924 2,71,284 3,47,019	7,17,434 2,95,734 3,74,924 2,26,279 2,71,284 3,01,983 3,47,019 2,24,815	7,17,434 2,95,734 5,24,280 3,74,924 2,26,279 3,19,592 2,71,284 3,01,983 (2,81,094) 3,47,019 2,24,815

d) Actuarial Assumptions:

(i) Discount Rate 7.5% Per annum
(ii) Mortality Rate India Asuured Lives (2006-08) Ultimate Mortality Rates

(iii) Future Salary Increase 6% Per annum

(iv) Withdrawal Rate 1% (v) Retirement Age 58 Years

Notes:-

(i) The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

23.2. Earning per share:

SN.	PARTICULARS	<u>2016-2017(</u> ₹)	<u>2015-2016(₹)</u>
A)	Basic Earning per share has been computed as under:		
a)	Net Profit attributable to Equity shareholders (After netting prior period tax from Profit after tax)	9,91,46,825	8,22,74,454
b)	Weighted number of equity shares outstanding	80,00,000	80,00,000
c)	Basic Earning per share in (Face value ₹. 10 per share) (a) / (b)	12.39	10.28
В)	Diluted earning Per share	12.39	10.28

23.3. Deferred Tax (Liabilities) / Assets (Net)

The breakup of deferred Tax assets / liabilities is as under:

SN.	PARTICULARS	<u>31.03.17(₹)</u>	Current year (Credit)/ Charges	<u>31.03.16(₹)</u>
A)	Deferred Tax Assets -			
	For Gratuity Provision	19,73,752	(3,51,833)	16,21,919
	For Non Performing Assets Provision	51,94,838	(8,90,209)	43,04,629
	For Earned Leave Provision	11,86,248	(2,07,364)	9,78,884
	Deferred Tax Assets	83,54,838	(14,49,406)	69,05,432
B)	Deferred Tax Liability -			
	For WDV of Fixed Assets	17,01,786	1,90,733	15,11,053
	Deferred Tax Liabilities	17,01,786	1,90,733	15,11,053
	NET DEFERRED TAX ASSETS/(liability)	66,53,052	(12,58,673)	53,94,379

23.4. SEGMENT REPORTING

In terms of business segment the company is dealing in only one major segment "Hypothecation Loans" and geographically all its operations are situated at one place. Hence no disclosures is needed in accordance with the requirement of AS-17 on "Segment Reporting" issued by the Institute of Chartered Accountants of India.

23.5. Related Party Disclosures: (With Whom the Company has transcations)

Related Party Disclosures as stipulated by AS-18-Related Party Disclosures, issued by ICAI are given below:

Key Management Personnel :	 Mr. M.G. Jawanjar, Managing Director Mr. S.M. Jawanjal, Executive Director Mrs. Deepali Balpande, Company Secretary
Relative of Key Management Personnel	1) Mrs.Jyoti Jawanjar
	2) Mrs. Bakul Jawanjal
	3) Radhemohan Jawanjal
	4) Mrs. Vaishali Charde
	5) Mr.Ravindra Balpande
	6) Aaryan Balpande
	7) Shounak Balpande
Enterprises on which Key Management Personnel &	1) Avino Agri Farms Pvt Ltd
their relative can exercise significant infulence	2) Maroti Jawanjar(HUF)
	3) Sandeep Jawanjal (HUF)

RELATED PARTY TRANSACTIONS FOR YEAR ENDED 31ST MARCH, 2017

The nature and volume of transactions of the Company during the year with above related parties are as follows.

(Figures in ₹)

Nature of Relationship Nature of Transaction	Man	Key agerial sonnel	Key Ma	ives of nagerial onnel	Enterprise on which Relative of Key Management Personnel can Exercise Significant Influence	
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
PAYMENTS PAYMENTS						
Remuneration	1,17,85,633	1,10,79,867	7,96,878	7,42,355		
Interest on Deposits	2,19,462	69,681	3,41,848	3,06,308	1,55,655	49,236
Loans Granted	8,00,000			75,000	5,30,000	
Deposit Repaid	9,55,903	3,03,957	17,27,85	7,26,202	11,395	7,04,927
Equity Dividend	13,29,362	15,75,055	4,10,050	5,12,563	19,35,934	23,15,231
RECEIPTS						
Interest on Loans	592	1,390		1,930	1,69,001	1,049
Repayment of Loans Granted		51630		76,930	9,16,604	11,16,795
Deposits Accepted	24,40,000	9,60,000	8,64,707	11,99,849	10,83,396	12,00,000
BALANCE OUTSTANDING						
LOANS GRANTED Opening Balance		50,240			6,74,861	16,23,704
Closing Balance	8,00,592				3,31,049	6,74,861
DEPOSITS ACCEPTED Opening Balance	10,24,895		24,10,400	17,00,126	5,97,492	53,183
Closing Balance	27,28,454	10,24,895	34,44,170	24,10,400	18,25,148	5,97,492

In terms of our report attached.

For APJ & ASSOCIATES. M.G. Jawanjar Chartered Accountants (Managing Direct	M.G. Jawanjar (Managing Director)	S.K. Mahakalkar
FirmReg. No.: 124810W	(V. B. Pathak
	S.M. Jawanjal (Executive Director)	A. G. Kachore
Abhinav Welekar	(Executive Director)	D.P. Dalal
Partner M. No. 123675 NAGPUR 28.06. 2017	D.R. Balpande (Company Secretary)	DIRECTORS

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SCHEDULE TO THE BALANCE SHEET FOR THE YEAR ENDED 31ST MARCH, 2017

(As required in terms of paragraph 13 of Non-Banking Financial (Deposit Accepting or holding)
Companies Prudential Norms (Reserve Bank) Directions, 2007)

(₹ in lacs)

No.		Particulars	Amount Outstanding	Amount Overdue
	LIA	BILITIES:		
1	incl	ns and advances availed by the NBFCs usive of interest accrued thereon not paid :		
	a)	Debentures: Secured		
		Unsecured		
		(Other than falling within the meaning of public deposits)		
	b)	Deferred credits		
	c)	Term Loans	10,315.08	
	d)	Inter-corporate loans and borrowing	10.52	
	e)	Commercial Paper		
	f)	Public deposits (Including deposits from directors and		
		their ralatives)	5,964.20	242.82
	g)	Cash Credit & Working Capital Demand Loan	4,791.71	
		Total	21,081.51	242.82
2	pub	ak-up of (1) (f) above (outstanding plic deposits inclusive of interest accrued reon but not paid):		
	a)	In the form of unsecured debentures		
	b)	In the form of partly secured debentures i.e. debentures where there is a shortfall in the value of security		
	c)	Other Public Deposits	5964.20	242.82

(₹ in lacs)

No	Particulars	Amount Outstanding
	ASSETS:	- Cutstanding
3	Break-up of loans and advances including bills receivables [other than those included in (4) below] a) Secured	26.88
	b) Unsecured	
4	Break-up of leased assets and stock on hire and other assets counting towards AFC activities	
	 i) Lease assets including lease rentals under sundry debtors: a) Financial lease b) Operating lease ii) Stock on hire including hire charges under sundry debtors: 	
	a) Assets on hire	
	b) Repossessed assets	
	iii) Other loans counting towards AFC activities a) Loans where assets have been repossessed	
	b) Loans other than (a) above	22597.38
5	Break-up of Investments :	
	Current Investments:	
	1. Quoted:	
	i) Shares :a)Equity	
	b)Preference	
	ii) Debentures and bonds iii) Units of mutual funds	
	iv) Government securities	9.84
	v) Others (Please specify)	
	2. Unquoted:	
	i) Shares :a)Equity	
	b)Preference	
	ii) Debentures and bonds iii) Units of mutual funds	
	iv) Government securities	
	v) Others (Please specify)	
	Long Term Investments:	
	1. Quoted:	
	i) Shares :a)Equity	48.13
	b)Preference	
	ii) Debentures and bonds	
	iii) Units of mutual funds	2.00
	iv) Government securities	542.18
	v) Others (Please specify) 2. Unquoted:	
	i) Shares :a)Equity	5.90
	b)Preference	
	ii) Debentures and bonds	
	iii) Units of mutual funds	
	iv) Government securities	
	v) Others (Please specify)	

6 Borrower group-wise classification of assets financed as in (3) and (4) above

(₹ in lacs)

	Category	Amount net of provisions			
		Secured	Unsecured	Total	
(i)	Related parties				
	(a) Subsidiaries	_	_	_	
	(b) Companies in the same group	_	_	_	
	(c) Other related parties	_	_	_	
(ii)	Other than related parties	22607.55	16.71	22624.26	
	Total	22607.55	16.71	22624.26	

7 Investor group-wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted) (₹ in lacs)

	Category	Market Value/ Breakup or fair value of NAV	Book Value (Net of Provisions)
(i)	Related parties		
	(a) Subsidiaries	_	_
	(b) Companies in the same group	_	_
	c) Other related parties	_	_
(ii)	Other than related parties	654.89	606.05
	Total	654.89	606.05

8 Other information (₹ in lacs)

	Particulars	Amount
(i)	Gross Non-Performing Assets	
	(a) Related parties	
	(b) Other than related parties	632.93
(ii)	Net Non-Performing Assets	
	(a) Related partied	
	(b) Other than related parties	559.89
(iii)	Assets acquired in satisfaction of debt	

For APJ & ASSOCIATES. Chartered Accountants	M.G. Jawanjar (Managing Director)	S.K. Mahakalkar	
FirmReg. No. : 124810W	(Managing Director)	V. B. Pathak	
	S.M. Jawanjal (Executive Director)	A. G. Kachore	
Abhinay Welekar	(Executive Director)	D.P. Dalal	
Partner		211124141	
M. No. 123675	D.R. Balpande	DIRECTORS	
NAGPUR	(Company Secretary)		
28.06. 2017			

FINANCIAL HIGHLIGHTS

(₹ in lacs)

YEAR	PAID-UP	NET	TOTAL	PROFIT	PROFIT	<u>DIVIDEND</u> Rate% AMOUNT	
	CAPITAL	WORTH	ASSETS	BEFORE TAX	AFTER TAX	Rate%	AMOUNT
1990-91	1.44	1.50	3.03	0.06	0.06		
1994-95	20.75	38.14	74.88	6.45	5.80	26.0%	4.07
1995-96	26.00	44.40	124.95	8.07	6.09	20.0%	5.04
1996-97	30.00	48.94	174.86	11.16	5.15	14.0%	3.72
1997-98	30.00	52.72	224.24	19.15	10.00	16.0%	4.80
1998-99	30.00	59.80	223.71	20.22	12.97	16.0%	4.80
1999-00	30.00	61.41	247.47	16.47	8.55	16.0%	4.80
2000-01	36.00	70.22	280.79	17.78	9.15	16.0%	4.92
2001-02	50.00	109.28	374.83	31.84	22.74	17.0%	7.70
2002-03	80.00	187.27	748.88	55.55	34.57	18.0%	14.40
2003-04	102.55	256.21	865.80	81.84	52.70	18.0%	15.55
2004-05	102.55	307.02	1,155.50	112.80	75.73	20.0%	20.51
2005-06	163.50	452.20	1,392.69	126.43	83.88	22.0%	26.04
2006-07	310.00	715.98	1,956.10	153.81	101.36	22.5%	44.64
2007-08	* 620.00	780.25	2,619.22	228.63	153.54	* 12.5%	90.67
2008-09	700.00	978.58	3,486.60	336.82	218.98	13.0%	100.66
2009-10	700.00	1,119.71	4,100.69	379.84	247.60	13.0%	106.47
2010-11	700.00	1,361.79	5,206.99	545.56	355.98	14.0%	113.90
2011-12	750.00	1,695.14	6,377.90	601.90	399.37	14.0%	116.01
2012-13	800.00	2,099.90	9,076.85	732.20	492.46	15.0%	137.70
2013-14	800.00	2,534.23	11,125.49	863.19	574.74	15.0%	140.39
2014-15	800.00	3,091.63	14,788.92	1,053.41	677.75	12.5%	120.35
2015-16	800.00	3,818.09	19,770.39	1,246.93	822.74	10.00%	96.29
2016-17	800.00	4,713.26	26,660.71	1532.62	991.47	10.00%	96.29

^{*2007-08} Consequent upon issue of bonus shares in the ratio of 1:1

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